#### **GREEN SHEET REDIGEST**

HB 754

(KEYWORD, SUMMARY, AND DIGEST as amended by Senate committee amendments)

ECONOMIC DEVELOPMENT: Provides relative to certain small entrepreneurships

#### DIGEST

<u>Present law</u> sets forth provisions for Louisiana Initiative for Small Entrepreneurships (The Hudson Initiative).

Present law provides definitions, including "contract" and "procurement".

<u>Proposed law</u> adds personal services, professional services, consulting services, or social services to definitions of "contract" and "procurement".

<u>Present law</u> relative to competitive source selection provides that methods of source selection which may be utilized by an agency to satisfy a state goal for contracting with small entrepreneurships includes the purchase of goods, operating services, major repairs, personnel services, professional services, consulting services, and public works directly from a certified small entrepreneurship under an agency's discretionary purchasing authority.

<u>Proposed law</u> provides that methods of source selection includes the purchase of goods, operating services, major repairs, personal services, professional services, consulting services, social services and public works from a certified small entrepreneurship.

<u>Present law</u> provides that an allowance for at least 10% of the total evaluation points in a request for proposal be awarded to an offeror demonstrating a good faith effort to use small entrepreneurships as subcontractors.

<u>Proposed law provides that no more than 10% of the total evaluation points in a request for proposal shall be awarded to an offeror who is a certified small business entrepreneurship.</u>

<u>Present law</u> provides an allowance for 10% of the total evaluation points in a request for proposal be awarded to an offeror who is a certified small business entrepreneurship.

<u>Proposed law</u> provides that 10% of the total evaluation points in a request for proposal (RFP) shall be awarded to an offeror who is a certified small business entrepreneurship.

<u>Present law</u> provides that the commissioner of administration shall conduct a training program that includes state procurements governed by Chapters 16 and 17 of present law. <u>Proposed law</u> deletes reference to Chapter 16 as obsolete.

<u>Present law</u> also provides relative to the Louisiana Initiative for Veteran and Service-Connected Disabled Veteran-Owned Small Entrepreneurships.

<u>Present law</u> provides definitions, including "contract" and "procurement". <u>Proposed law</u> includes within such definitions personal services, professional services, consulting services, or social services. Also deletes reference to Chapter 16 of present law as obsolete.

<u>Present law</u> provides relative to competitive source selection and that an allowance for at least 10% of the total evaluation points in a request for proposal be awarded to an offeror demonstrating a good faith effort to use veteran and service-connected disabled veteran-owned small entrepreneurships as subcontractors.

<u>Proposed law</u> provides that no more than 12% of the total evaluation points in a request for proposal shall be awarded to an offeror.

<u>Present law</u> provides that 10% of the total evaluation points in a request for proposal shall be awarded to an offeror who is a certified veteran and service-connected disabled veteran-owned small business entrepreneurship. <u>Proposed law</u> provides that 12% of the total evaluation points in a request for proposal shall be awarded to an offeror who is a certified veteran and/or service-connected disabled veteran-owned small business entrepreneurship.

<u>Present law</u> provides that secretary of Dept. of Economic Development shall certify businesses as veteran and service-connected disabled veteran-owned small entrepreneurships. Defines such entrepreneurships, including that the entity together with any of its affiliate entities has fewer than 50 full-time employees with average annual gross receipts not exceeding 10 million dollars per year for construction operations and 5 million dollars per year for nonconstruction operations, for each of the previous three tax years.

<u>Proposed law</u> changes 5 million to 6 million and retains remainder of present law.

Effective upon signature of governor or lapse of time for gubernatorial action.

(Amends R.S. 39:2002(3) and (7), 2005(2), (5) and (6), 2007(D)(1), 2171(B), 2172(3) and (7), 2173, 2175(2), (5), and (6), 2176(A)(4) and 2177(D))

# Summary of Amendments Adopted by House

- The Committee Amendments Proposed by <u>House Committee on Commerce</u> to the <u>original</u> bill:
- 1. Adds the Hudson Initiative to proposed law.
- 2. Requires maximum annual gross receipts limits, relative to small entrepreneurships, be adjusted annually based on Consumer Price Index.
- 3. Replaces previously deleted <u>present law</u> language providing maximum amount limits relative to veteran-owned entrepreneurships.
- 4. Requires maximum annual gross receipts limits, relative to veteran-owned entrepreneurships, be adjusted annually based on Consumer Price Index.

The House Floor Amendments to the engrossed bill:

- 1. Provides for an increase from 10% to 12% of the total evaluation points in a request for proposal (RFP) to be awarded to an offeror demonstrating a good faith effort to use a veteran-owned entrepreneurship, or an offeror who is a certified veteran-owned entrepreneurship.
- 2. Makes technical changes.

### Summary of Amendments Adopted by Senate

# <u>Committee Amendments Proposed by Senate Committee on Commerce, Consumer</u> <u>Protection, and International Affairs to the reengrossed bill</u>

- 1. Adds language in definitions of "contract" and "procurement".
- 2. Adds language relative to percentage of total evaluation points.
- 3. Deletes obsolete citations.
- 4. Deletes annual adjustments based upon Consumer Price Index.
- 5. Changes 5 million to 6 million concerning certain receipts.