

**LEGISLATIVE FISCAL OFFICE**  
**Fiscal Note**



Fiscal Note On: **SB 185** SLS 13RS 487  
 Bill Text Version: **RE-REENGROSSED**  
 Opp. Chamb. Action:  
 Proposed Amd.:  
 Sub. Bill For.:

<b>Date:</b> May 29, 2013 9:13 AM	<b>Author:</b> MURRAY
<b>Dept./Agy.:</b> DHH	<b>Analyst:</b> Shawn Hotstream
<b>Subject:</b> Managed Care Organizations (MCO)	

HEALTH CARE RR See Note Page 1 of 2

Provides relative to Medicaid and certain managed health care organizations providing health care services to Medicaid beneficiaries. (gov siq)

Proposed law provides for standardized credentialing (provider enrollment), and further provides for timelines related to credentialing. Proposed law provides for reimbursement of contracted rate to certain non credentialed providers pending credentialing, and to recoup payments in the event that the provider is not credentialed.

Proposed law requires each prepaid network form a Pharmaceutical and Therapeutics Committee to develop a drug formulary and preferred drug list for the prepaid network, and requires the committees to hold designated open meetings annually. Proposed law requires each plan to use a two page prior authorization form to be issued by DHH.

Proposed law requires for exemptions to step therapy/fail first protocols (prior authorization protocols) for managed care organizations. Proposed law requires that each managed care organization include certain itemized information on a claim payment submitted to a provider, including a reason for a denial of a claim that is code specific to each CPT code.

<b>EXPENDITURES</b>	<b>2013-14</b>	<b>2014-15</b>	<b>2015-16</b>	<b>2016-17</b>	<b>2017-18</b>	<b>5 -YEAR TOTAL</b>
State Gen. Fd.	SEE BELOW					
Agy. Self-Gen.	\$0	\$0	\$0	\$0	\$0	<b>\$0</b>
Ded./Other	\$0	\$0	\$0	\$0	\$0	<b>\$0</b>
Federal Funds	SEE BELOW					
Local Funds	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<b><u>\$0</u></b>
<b>Annual Total</b>						

<b>REVENUES</b>	<b>2013-14</b>	<b>2014-15</b>	<b>2015-16</b>	<b>2016-17</b>	<b>2017-18</b>	<b>5 -YEAR TOTAL</b>
State Gen. Fd.	\$0	\$0	\$0	\$0	\$0	<b>\$0</b>
Agy. Self-Gen.	\$0	\$0	\$0	\$0	\$0	<b>\$0</b>
Ded./Other	\$0	\$0	\$0	\$0	\$0	<b>\$0</b>
Federal Funds	SEE BELOW					
Local Funds	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<b><u>\$0</u></b>
<b>Annual Total</b>						

**EXPENDITURE EXPLANATION**

This measure requires managed care plans to standardize the provider enrollment process, and requires the plans to alter the current prior authorization process related to a health plan drug formulary (preferred drug list). Additional administrative and medical costs are estimated to be incurred by the health plans. The fiscal note assumes that these additional plan cost will not be passed on to DHH in the form of increased per member per month (PMPM) payments. This assessment is based on the provision that does not allow the department to reimburse plans for any additional cost incurred as a result of this measure.

Note: The Centers for Medicare and Medicaid Services (CMS) requires DHH to pay Bayou Health prepaid plans an actuarially sound rate reflective of health plan expenses (including administration costs). DHH contracted actuaries provide DHH with a certified rate range, from which DHH chooses where within the range to set plan rates. Any changes in the plan costs are anticipated to increase (or bump) the rate range. Bayou Health actuaries must consider the impact of program changes on the capitation rates. To the extent the rate (PMPM) paid remains within the certified range, the Department would not be at risk of CMS disapproval of the rate or loss of federal funds for MCO payments. It is unknown the current rate paid to plans will remain actuarially sound if any additional plan cost are incurred as a result of this measure.

**Provider Credentialing:**

Requiring Medicaid managed care organizations to standardize their provider credentialing (provider enrollment) process is estimated to result in an increase in costs to the prepaid and shared managed care organizations health plans (Bayou Health and the Louisiana Behavioral Health Partnership). The requirement to standardize the provider credentialing processes, including forms, communications, and timelines will change current administrative procedures for the health plans.

All Medicaid MCO's (Bayou Health Shared and Prepaid plans and the LBHP) must use one of two standard application forms for plan choice, notify applicants of any required information that is missing from the application at 30 and 60 days after receiving the application, and complete the credentialing process within 90 days of receiving all required information. Each MCO is projected to increase administrative cost to monitor workflow relative to application submission, information requests, and process completion, systems development and maintenance to track and report on workflow, and additional mailing (provider notices at required intervals to ensure timeline requirements). Costs are estimated to be approximately \$269,000 per plan (\$1.6 M total). Plan costs are not assumed to be passed on to DHH in the form of increased per member per month payments (PMPM's) to the plans. .

See page 2

**REVENUE EXPLANATION**

The revenue table above reflects an increase in federal financial participation associated with additional PMPM payments.

<u>Senate</u>	<u>Dual Referral Rules</u>	<u>House</u>
<input type="checkbox"/> 13.5.1 >= \$100,000 Annual Fiscal Cost {S&H}	<input type="checkbox"/> 6.8(F) >= \$500,000 Annual Fiscal Cost {S}	
<input type="checkbox"/> 13.5.2 >= \$500,000 Annual Tax or Fee Change {S&H}	<input type="checkbox"/> 6.8(G) >= \$500,000 Tax or Fee Increase or a Net Fee Decrease {S}	

**John D. Carpenter**  
**Legislative Fiscal Officer**

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**CONTINUED EXPLANATION from page one:**

Expenditure analysis: Continued

All Medicaid MCO's will be required to pay contracted rates to certain providers pending credentialing within 30 days of receiving a written request. Plans must recover the difference between non contract rates and contract rates paid when the provider's credentialing application is denied. Each MCO is anticipated to incur additional administrative costs to comply. Costs include systems development and maintenance to provide for payment of non-credentialed providers and recovery of payments to providers denied for credentialing. Cost are estimated to be approximately \$296,000 per plan (\$1.7 M total). Plan costs are not assumed to be passed on to DHH in the form of increased PMPM payments to the plans.

Each MCO is projected to incur a one time expense for systems changes in FY 14 to standardize claim payment information. One time plan costs are estimated to be approximately \$200,000 per plan (\$1.2 M total). Plan costs will not be passed on to DHH in the form of increased PMPM payments to the plans according to this measure.

**Pharmacy MCO Prior Authorization Changes:**

Health plans are allowed to implement step therapy or fail first protocols to first drive utilization toward the most cost-effective and safest drug therapy. The protocols apply to either individual drugs or drug classes. Currently, the plan has to provide a process for a provider to request an override. The health plan must, at a minimum, allow an override when the prescribing physician provides evidence that the preferred plan treatment therapy has been ineffective for the patient in the past (could cause adverse reaction or physical harm to the patient). This measure requires plans to allow another pathway in which a physician may override step therapy/fail first protocols. Requiring all Medicaid managed care organizations to add another pathway in which a physician may override step therapy protocols without evidencing that the plan member has tried plan preferred therapies may increase medical costs of the health plans by an indeterminable amount. Information provided by Mercer (DHH actuary) to the Department of Health and Hospitals indicates costs are projected to increase between 1% and 10%. As an illustrative example, a 1% increase in pharmacy costs would result in additional plan costs of \$4 M. The fiscal note assumes these cost will not be passed on to DHH in the form of increased per member per month (PMPM) payments.

In addition, each MCO is anticipated to incur some administrative costs, as this measure requires each Prepaid Plan to form a Pharmaceutical and Therapeutics Committee which shall meet in public no less frequently than semiannually in Baton Rouge, Louisiana. Administrative costs include travel for committee members, and committee meeting requirements such as meeting space. Any administrative plan costs are not assumed to be passed on to DHH in the form of increased PMPM payments to the plans.

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|---|--|--------------|
| <u>Senate</u>   | <u>Dual Referral Rules</u>   | <u>House</u> |
| <input type="checkbox"/> 13.5.1 >= \$100,000 Annual Fiscal Cost {S&H}       | <input type="checkbox"/> 6.8(F) >= \$500,000 Annual Fiscal Cost {S}                        |              |
| <input type="checkbox"/> 13.5.2 >= \$500,000 Annual Tax or Fee Change {S&H} | <input type="checkbox"/> 6.8(G) >= \$500,000 Tax or Fee Increase or a Net Fee Decrease {S} |              |

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