SLS 14RS-1360 ORIGINAL

Regular Session, 2014

SENATE BILL NO. 679

BY SENATOR NEVERS

LOANS. To provide relative to certain consumer credit transactions. (8/1/14)

AN ACT

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

To amend and reenact R.S. 9:3557(B), 3560(A), 3561(A), 3561.1(G), 3578.4(A), 3578.5, 3578.6, and 3578.8, R.S. 14:511, and R.S. 51:1406(1), and to enact R.S. 9:3518.4, 3537, 3561.2, 3578.4.1 and 3578.9, relative to consumer credit transactions, deferred presentment transactions and small loans; to provide relative to the Louisiana Consumer Credit Law and to the Louisiana Deferred Presentment and Small Loans Act; to provide for powers of the commissioner of the Office of Financial Institutions; to provide for examination of certain records by the legislative auditor; to provide relative to the authority of the attorney general relative to deferred presentment transactions and small loans; to provide relative to certain lenders; to provide relative to licensing and record maintenance in consumer credit transactions; to provide relative to the location of offices of makers of consumer loans; to provide for the collection and reporting of certain information and data; to provide relative to holding of checks in deferred presentment transactions and small loans; to provide relative to certain limitations on loans, loan fees, finance charges and interest; to provide relative to certain prohibited acts and violations of such acts; to provide relative to applicability of loansharking in deferred presentment transactions and

1	small loans; to provide certain definitions, terms, conditions, procedures,
2	prohibitions, exemptions, penalties and effects; and to provide for related matters.
3	Be it enacted by the Legislature of Louisiana:
4	Section 1. R.S. 9:3557(B), 3560(A), 3561(A), 3561.1(G), 3578.4(A), 3578.5, 3578.6,
5	and 3578.8 are hereby amended and reenacted and R.S. 9:3518.4, 3537, 3561.2, 3578.4.1
6	and 3578.9 are hereby enacted to read as follows:
7	§3518.4. Contract validity; consumer credit transactions; deferred
8	presentment transactions
9	A.(1) A consumer credit transaction as defined by R.S. 9:3516(13) or a
10	deferred presentment transaction as defined by R.S. 9:3578(2) shall be null,
11	void, unenforceable, and uncollectible as being contrary to the policy of this
12	state if the creditor has not obtained a license, if required by this Chapter or
13	R.S. 9:3578.1, et seq., at the time the transaction is made.
14	(2) The creditor shall forfeit all loans or transactions proceeds, fees,
15	charges and other amounts paid in association with the transaction or loan.
16	(3) Upon request of the borrower, the creditor shall return any property
17	taken as collateral within thirty days of the request. If the collateral property
18	has been disposed of at the time of the request, the creditor shall reimburse the
19	borrower an amount equal to the current value of the collateral as determined
20	by any recognized market for the type of collateral or, if there is no recognized
21	market, the fair market value of any such property as determined by
22	commercially reasonable standards.
23	B. Any person who attempts to enforce or collect pursuant to the
24	agreements nullified by this Section shall be subject to fines, penalties,
25	assessments, and applicable administrative and legal actions at the discretion
26	of the commissioner within the powers granted to him under this Chapter.
27	C. The provisions of this Section shall not apply to creditors exempt
28	from the consumer loan licensing requirements pursuant to R.S. 9:3560 or any

other creditor not required to obtain a license from the Office of Financial

<u>Institutions.</u>

2 * * *

§3537. Holding of checks

With respect to a consumer credit transaction, except for a deferred presentment transaction or small loan pursuant to the Louisiana Deferred Presentment and Small Loan Act, an extender of credit shall not accept a check, as defined by R.S. 9:3516, from the issuer and agree to hold the check for a period of time in exchange for payment to the issuer.

* * *

§3557. Authority to make consumer loans

* *

B. Provided that the creditor has one or more offices in this state, a A creditor may not take assignments of and undertake direct collection of payments from or enforce rights against consumers arising from consumer loans, without first having obtained a license from the commissioner as provided under this Part. A creditor may, however, collect and enforce consumer loan obligations of which he has taken assignment for three months without a license if he notifies the commissioner in writing of his intention to take assignments of consumer loans, including the name and address of the proposed assignee and assignor, the number of loans assigned, the dollar amount of the assignment, and other information the commissioner requires at least ten days prior to the time the assignment is made, and the commissioner has not objected, and such creditor promptly applies for a license and his application has not been denied.

* * *

§3560. Licenses not required

A. Notwithstanding R.S. 9:3557, the following persons shall be exempt from the consumer loan licensing requirements under this Part:

(1)(a) A bank, savings and loan association, or similar financial institution organized, certified, and supervised by an agency of either the United States of

SLS 14RS-1360 ORIGINAL
SB NO. 679

1 America or the state of Louisiana pursuant to the banking, currency and related laws 2 of the United States of America or the state of Louisiana. 3 (b) A subsidiary of any state-chartered entity described in Subparagraph (a) of this Paragraph in which eighty percent or more of the ownership rests with such 4 5 parent entity. (2) A trust administered by a bank or a bank trust department. 6 7 (3) A governmental agency, instrumentality, or public entity organized by 8 act of congress or the Legislature of Louisiana. 9 (4) An insurance company when entering into a life insurance loan to a 10 policyholder. 11 (5) A qualified pension plan when entering into an extension of credit to a 12 plan participant. 13 (6) A bona fide pledgee of a consumer credit transaction to secure a bona 14 fide loan thereon. (7) A seller or other creditor refinancing a retail installment transaction 15 16 subject to the Motor Vehicle Sales Finance Act. (8) A creditor having no office within this state offering credit to Louisiana 17 consumers through the mails and other means of interstate commerce. 18 19 (9) Unless otherwise provided by rule or regulation of the commissioner, persons whose lending activities pertain to federally related mortgage loans, and who 20 21 are subject to licensing, supervision or auditing by the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation, the Governmental 22 National Mortgage Association, the Veterans Administration, or the United States 23 24 Department of Housing and Urban Development. Such lenders may also make loans secured by a second or junior lien or mortgage on owner-occupied one-to-four family 25

residential immovable property made contemporaneously with federally related

mortgage loans or as part of a mortgage revenue bond loan program, or sold on the

secondary market to the Federal National Mortgage Association, the Federal Home

Loan Mortgage Corporation, or the Governmental National Mortgage Association,

26

27

28

1	and the entity sells ten or fewer of such loans over any calendar year.
2	* * *
3	§3561. Single place of business; additional licenses
4	A. Each licensee shall maintain a place of business in the state and, unless
5	otherwise provided by rule, making consumer loans to Louisiana residents shall
6	maintain records of its consumer loans at that the location stated on its license. Not
7	more than one place of business shall be maintained under the same license, but the
8	commissioner shall issue additional licenses to the same licensed lender upon his
9	compliance with all the provisions of this Part governing issuance of a license.
10	* * *
11	§3561.1. License; examination; renewal fees; records
12	* * *
13	G.(1) If the lender's records are located outside this state, the lender, at the
14	commissioner's option, shall make them available in a format deemed by the
15	commissioner to be acceptable, to include physical reproductions and digital
16	electronically imaged records, to the commissioner at a location within this state
17	convenient to the commissioner, or via electronic transmittal or delivery of optical
18	imaging disc containing electronic copies of the records, pay the reasonable and
19	necessary expenses for the commissioner or his representatives to examine them at
20	the place where they are maintained. The method of examination and delivery of
21	records shall be at the sole discretion of the commissioner. The commissioner
22	shall define the method of examination and delivery of these records through
23	promulgation of rules under the Administrative Procedures Act by August 1,
24	2015. The commissioner may designate representatives, including comparable
25	officials of the state in which the records are located, to inspect them on his behalf.
26	* * *
27	§3561.2. Registration of licensees with the secretary of state
28	Any person required to be licensed pursuant to this Chapter shall, prior

to application for licensure, be duly registered with the secretary of state and

1	be in possession of a certificate of authority to transact business pursuant to
2	R.S. 12:304 or 1345 or R.S. 9:3422, as applicable.
3	* * *
4	§3578.4. Finance charge and fees
5	A.(1) In conjunction with a deferred presentment transaction or small loan,
6	a licensee may charge a one-time loan origination fee of fifteen-percent of the
7	face amount of the check fee not to exceed sixteen and seventy-five one hundredths
8	percent of the face amount of the check issued or in the case of a small loan, the
9	equivalent rate of interest, provided however that such fee or interest does not exceed
10	forty-five dollars, regardless of the name or type of charge.
11	(2) However, if the loan remains unpaid at contractual maturity, the licensee
12	may charge one of the following:
13	(a) An an amount equal to the rate of thirty-six percent per annum for a
14	period not to exceed one year and beginning one year after contractual maturity, the
15	rate shall not exceed eighteen percent per annum.
16	(b) A one-time delinquency charge as authorized in R.S. 9:3527(A)(1).
17	* * *
18	§3578.4.1. Repayment plan; terms; conditions
19	A.(1) A borrower who is unable to repay either a deferred presentment
20	transaction or small loan when due to a licensee may elect once in any twelve-
21	month period to repay the licensee the amount due under the deferred
22	presentment transaction or small loan by means of a repayment plan as
23	provided for in this Section. The licensee shall inform the borrower verbally
24	and in writing of the option and terms of this repayment plan option upon
25	initial execution of the loan. To be eligible for the repayment plan, the
26	borrower shall request to enter into the plan before the due date of the
27	outstanding deferred presentment transaction or small loan.

(2) The terms of a repayment plan under this Section shall include the

28

29

following:

1	(a) The licensee may not impose any additional charge on the borrower
2	for using a repayment plan. Performance of the terms of the repayment plan
3	extinguishes the consumer's obligation on the loan.
4	(b) The borrower shall be allowed to repay the loan in at least four equal
5	installments with at least thirteen days between installments, provided that the
6	term of the repayment plan does not exceed ninety days. The first payment
7	under the repayment plan shall not be due before at least thirteen days after the
8	repayment plan is signed by both parties.
9	(c) The borrower may prepay the amount due under the repayment plan
10	at any time without charge or penalty.
11	(d) The length of time between installments may be extended by the
12	parties so long as the total period of repayment does not exceed ninety days.
13	Any such modification shall be in writing and signed by both parties.
14	* * *
15	§3578.5. Rebate upon prepayment
16	Upon the prepayment in full of a deferred presentment transaction or small
17	loan, during the first five days of the term of such transaction or loan only, the
18	licensee shall refund any and all unearned charges by a method no less favorable to
19	the consumer than the actuarial method, less twenty dollars of the original fee, which
20	shall be considered earned and shall not be subject to refund. Should the consumer
21	make prepayment after the first five days of the term of the transaction or loan, the
22	licensee shall not be required to make any refund.
23	§3578.6. Prohibited acts
24	A. A licensee shall not:
25	(1) Except for reasonable attorney fees and costs awarded by a court, charge,
26	contract for, receive, or collect a loan finance charge or credit service charge, or any
27	other fee or charge other than as provided in R.S. 9:3578.4.
28	(2) Enter into any loan made under this Chapter with a person who has

made five or more loans under this Chapter with that licensee or with any other

licensed lender within the previous twelve consecutive months. No borrower

shall be permitted to have more than five loans made under this Chapter within

any twelve-month consecutive period.

- (3) Enter into any loan made under this Chapter with a person for whom the total of all loan payments coming due within the first calendar month of the loan, when combined with the payment amount of the borrower's other outstanding deferred presentment transactions and small loans coming due within that same month, exceeds twenty-five percent of the borrower's gross monthly income. The licensee is not in violation of this provision if the borrower presents evidence of his gross monthly income to the licensee and represents to the licensee in writing that the prospective loan amount together with the amount of any other outstanding loan made under this Chapter, does not exceed twenty-five percent of the borrower's expected gross monthly income when the prospective loan is made.
- (4) Enter into any loan made under this Chapter with a person who has completed any deferred presentment transaction or small loan within the past thirty days. The licensee shall verify this information as follows:
- (a) The licensee shall consult the real-time access database which the commissioner shall have established and implemented pursuant to R.S. 9:3578.8. The licensee shall verify through this real-time access database whether that particular person has made five loans with the licensee or any other licensed lender within the previous twelve consecutive months, or whether that particular person has completed any loan under this Chapter with the licensee or with any other licensed lender within the previous thirty days.
- (b) Until the commissioner has established and implemented a real-time access database pursuant to R.S. 9:3578.8, the licensed lender may rely upon the signed and written verification of the borrower indicating the following: "I have not made more than four deferred presentment transactions or small loans with a licensed lender within the past twelve consecutive months. I have not

terminated or completed a deferred presentment transaction or small loan agreement with any licensed lender within the past thirty days."

(2)(5) Sell any goods when those goods are financed with the proceeds of the loan or sell insurance in connection with a deferred presentment transaction or small loan. The sale and financing of services, including but not limited to utility payment services, financial or tax services, or the sale of prepaid telephone services and telephone-related products which are not financed with the proceeds of the loan, shall not be deemed a violation of this Chapter.

(3)(6) Refuse a partial loan payment of fifty dollars or greater.

(4)(7) Divide a deferred presentment transaction or small loan into multiple agreements for the purpose of obtaining a higher fee or charge.

(5)(8) Threaten any customer with prosecution or refer for prosecution any check accepted as payment of a deferred presentment transaction and returned by the lender's depository institution for reason of insufficient funds.

(6)(9) Structure the repayment of a loan in such a manner as to attempt to circumvent the provisions of this Chapter.

(7)(10) Renew or roll over a deferred presentment transaction or small loan. However, a licensee may accept a partial payment of twenty-five percent of the amount advanced plus fees charged and enter into a new deferred presentment transaction or renew the small loan for the remaining balance owed. Once a deferred presentment transaction or small loan has been completed, a consumer may enter into a new transaction or loan with the licensee provided that thirty days have passed since completing the loan and provided that the loan will not place the consumer in violation of the limits provided for in this Section. A deferred presentment transaction or small loan shall be considered completed when the amount advanced has been paid in full by the consumer.

(8)(11) Take any direct or indirect interest, possessory or otherwise, whether perfected or unperfected, in any property in connection with a small loan, or a deferred presentment transaction.

1	(12) Through the use of mail, telephone, Internet, electronic or any other
2	means, engage in any device or subterfuge intended to evade the requirements
3	of this Chapter, including but not limited to:
4	(a) Offering, making, assisting a borrower to obtain, or brokering a
5	deferred presentment transaction or small loan at a rate of interest prohibited
6	by Louisiana law, or acting as an agent for a third party in such a transaction.
7	(b) Making deferred presentment transactions or small loans disguised
8	as personal property sales, consumer credit sales, and leaseback transactions.
9	(c) Disguising deferred presentment transactions or small loan proceeds
10	as cash rebates for the pretextual installment sale of goods or services.
11	(d) Disguising a deferred presentment transaction or small loan as a
12	revolving line of credit, or making or assisting a borrower to obtain a revolving
13	line of credit for the purpose of avoiding the requirements of Subsection(A)(1)
14	of this Section.
15	B. It shall be unlawful for any small loan lender, for any reason and by any
16	means, including but not limited to direct deposit and personal tender, to accept as
17	payment, offer to accept as payment, or require for use as security any check issued
18	pursuant to the federal Social Security Act. In addition, it shall be unlawful for any
19	lender making small loans to act as a depository institution for the acceptance of any
20	check issued pursuant to the federal Social Security Act, unless such lender is a
21	federally insured financial institution.
22	C. An extension of a deferred presentment transaction or small loan to
23	a member of the U.S. military or a dependent of a member of the U.S. military
24	must comply with 10 U.S.C. §987 and any regulations adopted under that law,
25	to the extent applicable. Notwithstanding any other provision of law, a violation
26	of any provision of 10 U.S.C. §987, or any regulation adopted pursuant thereto,
27	shall be deemed to be a violation of this Chapter.
28	D. A violation of this Section shall constitute a violation of Chapter 13

of Title 51 of the Revised Statutes.

1	* * *
2	§3578.8. Powers of the commissioner; adoption of rules and regulation
3	A. The commissioner may shall apply the provisions of Parts I, VII, VIII,
4	IX, and X of Chapter 2 of this Code Title, the Louisiana Consumer Credit Law, for
5	purposes of administering and regulating the activities of licensees and the
6	provisions of this Chapter.
7	B. The commissioner may shall adopt rules and regulations as he deems
8	necessary to implement the purposes and provisions of this Chapter on or before
9	<u>August 1, 2015</u> .
10	C.(1) Beginning January 1, 2013, for a period of one year, the commissioner
11	the commissioner annually shall collect and compile information and
12	<u>nonaggregate</u> data from licensees concerning the operation, function, and customers
13	of deferred presentment transactions and small loan businesses.
14	(2) The information and <u>nonaggregate</u> data collected by the commissioner
15	from a licensee shall include but not be limited to the following:
16	(a) The number of deferred presentment transactions and small loans issued
17	quarterly.
18	(b) The fees collected quarterly on deferred presentment transactions and
19	small loans.
20	(c) The location of the licensee's business.
21	(d) The number of checks returned unpaid for any reason and the amount of
22	the fee charged by the licensee for such checks.
23	D. The commissioner shall compile and submit to the legislature, in an
24	aggregate format, a report detailing the information and data collected by April 1,
25	2014 <u>February 1, 2014, each year</u> .
26	E.(1) The commissioner shall implement as provided in this Section the
27	use of a single common database with real-time access through an Internet
28	connection for licensed lenders who make deferred presentment transactions

and small loans pursuant to this Chapter, hereinafter referred to in this

1 Subsection as "licensees". The database shall be accessible to the commissioner 2 and to the licensees so that the commissioner shall be able to verify the number 3 and nature of transactions that are outstanding for a particular consumer. On or before August 1, 2015, the commissioner shall provide by rules and 4 5 regulations through the Administrative Procedures Act for the implementation of this real-time access common database. 6 (2) No licensee shall engage in lending activity with a consumer who has 7 8 made more than five loans under this Chapter within the previous twelve 9 consecutive months. 10 (3) Licensees shall submit such loan transaction data before entering 11 into each transaction in such format as required by the commissioner, including but not limited to the borrower's name, social security number or employment 12 13 authorization alien number, address, driver's license number, amount of transaction, date of transaction, the date the transaction is closed, data 14 reporting requirements of R.S. 9:3554(A)(6) and such additional information 15 as required by the commissioner. 16 §3578.9. Examination of records 17 The legislative auditor as an agent of the commissioner shall have the 18 19 authority to examine all records of deferred presentment transactions or small 20 loans from the licensee. 21 22 Section 2. R.S. 14:511 is hereby amended and reenacted to read as follows: §511. Loansharking; penalty 23 24 A.(1) A person is guilty of loansharking when he knowingly solicits, or receives any money or anything of value, including services, as interest or 25 compensation for a loan, or as forbearance of any right to money or other property, 26 27 at a rate exceeding forty-five percentum per annum or the equivalent rate for a longer 28 or shorter period. This Section shall not apply to any transaction under Title 6, Title

9, or Sections 1751 through 1770 of Title 37 of the Louisiana Revised Statutes of

1	1950 or u	inder R.S.	9.3500

(2) However, licensed lenders who make deferred presentment
transactions and small loans under the Louisiana Deferred Presentment
Transaction and Small Loans Act, Chapter 2-A of Code Title XII of Title 9,
shall be subject to this Section when interest, finance charges, fees or any other
costs charged to the borrower exceed the amount allowed under Louisiana law,
or if the licensed lender enters into a loan which would cause the licensee and
the consumer to be in violation of the number of loans allowed per consumer
<u>per year under R.S. 9:3578.6(A).</u>

B. Whoever commits the crime of loansharking is guilty of a felony and shall be punished by a fine of not more than ten thousand dollars or imprisoned for not less than one year nor more than five years with or without hard labor, or both.

C. For the purposes of this Part, the term "person" shall mean any individual, partnership, corporation, or combination of individuals.

* * *

Section 3. R.S. 51:1406(1) is hereby amended and reenacted to read as follows: §1406. Exemptions

The provisions of this Chapter shall not apply to:

(1) Any federally insured financial institution, its subsidiaries, and affiliates or any licensee of the Office of Financial Institutions, its subsidiaries, and affiliates, **except as provided by R.S. 9:3578.6(D),** or actions or transactions subject to the jurisdiction of the Louisiana Public Service Commission or other public utility regulatory body, the commissioner of financial institutions, **except as provided by R.S. 9:3578.6(D),** the insurance commissioner, the financial institutions and insurance regulators of other states, or federal banking regulators who possess authority to regulate unfair or deceptive trade practices.

* * *

The original instrument and the following digest, which constitutes no part of the legislative instrument, were prepared by Julie J. Baxter.

DIGEST

Nevers (SB 679)

<u>Proposed law</u> provides that a consumer credit transaction as defined by <u>present law</u>, including a deferred presentment transaction as defined by <u>present law</u>, shall be null, void, unenforceable, and uncollectible as being contrary to the policy of the state if the creditor has not obtained a license from the Office of Financial Institutions if required to do so.

<u>Present law</u> prohibits a creditor from taking assignments of and undertaking direct collection of payments from or enforcing rights against consumers arising from consumer loans without an office in this state and first having obtained a license from the commissioner of the Office of Financial Institutions (OFI).

<u>Proposed law</u> retains <u>present law</u> and removes requirement that the creditor have an office in this state.

<u>Present law</u> provides that a creditor having no office within this state who offers credit to Louisiana consumers through the mail and other means of interstate commerce is not required to be licensed by OFI.

Proposed law removes present law.

<u>Present law</u> provides that each licensee shall maintain a place of business in the state and, unless otherwise provided by rule, shall maintain records of its consumer loans at that location.

<u>Proposed law</u> provides that each licensee making consumer loans to Louisiana residents, shall maintain records of its consumer loans at the location stated on its license.

<u>Present law</u> provides that if the lender's records are located outside this state, the lender, at the commissioner's option, shall make them available to the commissioner at a location within this state convenient to the commissioner, or pay the reasonable and necessary expenses for the commissioner or his representatives to examine them at the place where they are maintained. The commissioner may designate representatives, including comparable officials of the state in which the records are located, to inspect them on his behalf.

<u>Proposed law</u> adds that if the lender's records are located outside this state, the lender, at the commissioner's option, shall make them available in a format deemed by the commissioner to be acceptable to include physical reproductions and digital electronically imaged records, or via electronic transmittal or delivery of optical imaging disc containing electronic copies of the records. The method of examination and delivery of records will be at the sole discretion of the commissioner.

<u>Proposed law</u> provides that any person required to be licensed pursuant to this Chapter shall, prior to application for licensure, be duly registered with the secretary of state and be in possession of a certificate of authority to transact business pursuant to <u>present law</u>, as applicable.

<u>Proposed law</u> provides that, with respect to a consumer credit transaction, except for a deferred presentment transaction or small loan pursuant to the Louisiana Deferred Presentment and Small Loan Act, an extender of credit shall not accept a check, as defined by R.S. 9:3516, from the issuer and agree to hold the check for a period of time in exchange for payment to the issuer.

<u>Present law</u> provides that a creditor having no office in this state offering credit of Louisiana consumers through the mail and other means of interstate commerce shall be exempt from the consumer loan licensing requirements under the licensing provisions of the Louisiana Consumer Credit Law.

Proposed law deletes present law.

<u>Present law</u> provides that each licensed lender under the Louisiana Consumer Credit Law shall maintain a place of business in the state and, unless otherwise provided by rule, shall maintain records of its consumer loans at that location.

<u>Proposed law</u> deletes <u>present law</u>, and provides that each licensee making consumer loans to Louisiana residents shall maintain records of its consumer loans at the location stated on its license.

<u>Present law</u> provides that if a licensed lender's records are located outside of Louisiana, the lender, at the commissioner's option, shall make them available to the commissioner at a location within this state convenient to the commissioner or pay the reasonable and necessary expenses for the commissioner or his representatives to examine them at the place where they are maintained.

<u>Proposed law</u> deletes <u>present law</u>, and provides that if the licensed lender's records are located outside of this state, the lender, at the commissioner's option, shall make them available in a format deemed by the commissioner to be acceptable, to include physical reproductions and digital electronically imaged records, to the commissioner at a location within this state convenient to the commissioner, or via electronic transmittal or delivery of optical imaging disc containing electronic copies of the records, pay the reasonable and necessary expenses for the commissioner or his representatives to examine them at the place where they are maintained. <u>Proposed law</u> further provides that the method of examination and delivery of records shall be at the sole discretion of the commissioner. <u>Proposed law</u> further provides that the commissioner shall define the method of examination and delivery of these records through promulgation of rules under the Administrative Procedures Act by August 1, 2015.

<u>Proposed law</u> provides that any person required to be licensed pursuant to the licensing provisions of the Louisiana Consumer Credit Law shall, prior to application for licensure, be duly registered with the secretary of state and be in possession of a certificate of authority to transact business pursuant to R.S. 12:304 or 1345 or R.S. 9:3422, as applicable.

<u>Present law</u> provides that in conjunction with a deferred presentment transaction or small loan, a licensee may charge a fee not to exceed 16.75% of the face amount of the check issued or in the case of a small loan, the equivalent rate of interest, provided however that such fee or interest does not exceed \$45, regardless of the name or type of charge.

<u>Proposed law</u> deletes <u>present law</u>, and provides that in conjunction with a deferred presentment transaction or small loan, a licensee may charge a one-time loan origination fee of fifteen-percent of the face amount of the check, provided however that such fee or interest does not exceed \$45, regardless of the name or type of charge.

<u>Present law</u> further provides that if the loan remains unpaid at contractual maturity, the licensee may charge one of the following: (a) an amount equal to the rate of 36% per annum for a period not to exceed one year and beginning one year after contractual maturity, the rate shall not exceed 18% per annum, or (b) A one-time delinquency charge as authorized in R.S. 9:3527(A)(1).

<u>Proposed law</u> retains <u>present law</u>, except that it deletes the option for one-time delinquency charge as authorized in R.S. 9:3527(A)(1).

<u>Proposed law</u> further provides that under <u>proposed law</u> a borrower who is unable to repay either a deferred presentment transaction or small loan when due to a licensee may elect once in any 12-month period to repay the licensee the amount due under the deferred presentment transaction or small loan by means of a repayment plan as provided for in <u>proposed law</u>. Provides that the licensee shall inform the borrower verbally and in writing of the option and terms of this repayment plan option upon initial execution of the loan. Further provides that to be eligible for the repayment plan, the borrower shall request to enter into the plan before the due date of the outstanding deferred presentment transaction or small loan.

<u>Proposed law</u> provides that the terms of a repayment plan under <u>proposed law</u> shall include the following: (a) The licensee may not impose any additional charge on the borrower for using a repayment plan. Further provides that performance of the terms of the repayment plan extinguishes the consumer's obligation on the loan. (b) The borrower shall be allowed to repay the loan in at least four equal installments with at least 13 days between installments, provided that the term of the repayment plan does not exceed 90 days. Further provides that the first payment under the repayment plan shall not be due before at least 13 days after the repayment plan is signed by both parties. (c) The borrower may prepay the amount due under the repayment plan at any time without charge or penalty. (d) The length of time between installments may be extended by the parties so long as the total period of repayment does not exceed 90 days. Further provides that any such modification shall be in writing and signed by both parties.

<u>Present law</u> provides that upon the prepayment in full of a deferred presentment transaction or small loan, during the first five days of the term of such transaction or loan only, the licensee shall refund any and all unearned charges by a method no less favorable to the consumer than the actuarial method, less \$20 of the original fee, which shall be considered earned and shall not be subject to refund. <u>Present law</u> further provides that, should the consumer make prepayment after the first five days of the term of the transaction or loan, the licensee shall not be required to make any refund.

<u>Proposed law</u> deletes <u>present law</u> and provides that upon the prepayment in full of a deferred presentment transaction or small loan, the licensee shall refund any and all unearned charges by a method no less favorable to the consumer than the actuarial method.

<u>Proposed law</u> adds that a licensee shall not:

- (1) Enter into any loan made under <u>proposed law</u> with a person who has made five or more loans under <u>proposed law</u> with that licensee or with any other licensed lender within the previous twelve consecutive months. No borrower shall be permitted to have more than five loans made under <u>proposed law</u> within any twelve-month consecutive period.
- (2) Enter into any loan made under <u>proposed law</u> with a person for whom the total of all loan payments coming due within the first calendar month of the loan, when combined with the payment amount of the borrower's other outstanding deferred presentment transactions and small loans coming due within that same month, exceeds 25% of the borrower's gross monthly income. Further provides that the licensee is not in violation of this provision if the borrower presents evidence of his gross monthly income to the licensee and represents to the licensee in writing that the prospective loan amount together with the amount of any other outstanding loan made under <u>proposed law</u> does not exceed 25% of the borrower's expected gross monthly income when the prospective loan is made.
- (3) Enter into any loan made under <u>proposed law</u> with a person who has completed any deferred presentment transaction or small loan within the past thirty days. Provides that the licensee shall verify this information as follows:

(a) The licensee shall consult the real-time access database which the commissioner shall have established and implemented pursuant to <u>proposed law</u>. Provides that the licensee shall verify through this real-time access database whether that particular person has made five loans with the licensee or any other licensed lender within the previous twelve consecutive months, or whether that particular person has completed any loan under this Chapter with the licensee or with any other licensed lender within the previous thirty days.

(b) Until the commissioner has established and implemented a real-time access database pursuant to R.S. 9:3578.8, the licensed lender may rely upon the signed and written verification of the borrower indicating the following: "I have not made more than four deferred presentment transactions or small loans with a licensed lender within the past twelve consecutive months. I have not terminated or completed a deferred presentment transaction or small loan agreement with any licensed lender within the past 30 days."

<u>Present law</u> provides that a licensee under Louisiana's Deferred Presentment and Small Loan Act shall not renew or roll over a deferred presentment transaction or small loan, but provides that a licensee may accept a partial payment of 25% of the amount advanced plus fees charged and enter into a new deferred presentment transaction or renew the small loan for the remaining balance owed.

<u>Proposed law</u> provides that a licensee under Louisiana's Deferred Presentment and Small Loan Act shall not renew or roll over a deferred presentment transaction or small loan.

<u>Present law</u> provides that once a deferred presentment transaction or small loan has been completed, a consumer may enter into a new transaction or loan with the licensee.

<u>Proposed law</u> provides that once a deferred presentment transaction or small loan has been completed, a consumer may enter into a new transaction or loan with the licensee, provided that 30 days have passed since completing the loan and provided that the loan will not place the consumer in violation of the limits provided for in this Section.

<u>Present law</u> provides that a deferred presentment transaction or small loan shall be considered completed when the amount advanced has been paid in full by the consumer.

<u>Proposed law</u> retains <u>present law</u>. <u>Proposed law</u> provides that a licensee under Louisiana's Deferred Presentment and Small Loan Act shall not through the use of mail, telephone, internet, electronic or any other means, engage in any device or subterfuge intended to evade the requirements of this Chapter, including but not limited to: offering, making, assisting a borrower to obtain, or brokering a deferred presentment transaction or small loan at a rate of interest prohibited by Louisiana law, or acting as an agent for a third party in such a transaction; making deferred presentment transactions or small loans disguised as personal property sales, consumer credit sales, and leaseback transactions; disguising preferred presentment transactions or small loan proceeds as cash rebates for the pretextual installment sale of goods or services; or disguising a preferred presentment transaction or small loan as a revolving line of credit, or making or assisting a borrower to obtain a revolving line of credit for the purpose of avoiding the requirements of <u>present law</u>.

<u>Proposed law</u> further provides that an extension of a deferred presentment transaction or small loan to a member of the U.S. military or a dependent of a member of the U.S. military must comply with 10 U.S.C. §987 and any regulations adopted under that law, to the extent applicable. Further provides that, notwithstanding any other provision of law, a violation of any provisions of 10 U.S.C. §987, or any regulation adopted pursuant thereto, shall be deemed a violation of <u>present law</u>.

<u>Proposed law</u> provides that the performance of one of the prohibited acts under Louisiana's Deferred Presentment and Small Loan shall constitute a violation of Louisiana's Unfair

Trade Practices and Consumer Protection Law.

<u>Proposed law</u> provides for certain mandatory duties of the commissioner, for certain rules and regulations to be promulgated, for certain non-aggregate data to be collected, and for the commissioner to submit to the legislature certain reports and data by February 1, 2014, each year.

<u>Proposed law</u> provides that the commissioner shall implement a single common database with real-time access through an internet connection for licensed lenders who make deferred presentment transactions and small loans. Further provides that the database shall be accessible to the commissioner and to the licensees so that the commissioner shall be able to verify certain information. Further provides that on or before August 1, 2015, the commissioner shall provide by rules and regulations through the Administrative Procedures Act for the implementation of this real-time access common database.

<u>Proposed law</u> further provides that no licensee shall engage in lending activity with a consumer who has made more than five loans under <u>proposed law</u> within the previous twelve consecutive months.

<u>Proposed law</u> further provides that license shall submit such loan transaction data before entering into each transaction in such formate as required by the commissioner, and includes certain information necessary to be submitted.

<u>Proposed law</u> further provides that the legislative auditor as an agent of the commissioner shall have the authority to examine all records of deferred presentment transactions or small loans from the licensee.

<u>Present law</u> exempts deferred presentment transactions and small loans from Louisiana's Unfair Trade Practices and Consumer Protection Act.

<u>Proposed law</u> provides that licensed lenders who make deferred presentment transactions and small loans under the Louisiana Deferred Presentment Transaction and Small Loans Act, Chapter 2-A of Code Title XII of Title 9, shall be subject to this Section when interest, finance charges, fees or any other costs charged to the borrower exceed the amount allowed under Louisiana law, or if the licensed lender enters into a loan which would cause the licensee and the consumer to be in violation of the number of loans allowed per consumer per year under R.S. 9:3578.6(A).

<u>Proposed law</u> further removes certain exemptions from Louisiana's Unfair Trade Practices and Consumer Protection Law.

Effective August 1, 2014.

(Amends R.S. 9:3557(B), 3560(A), 3561(A), 3561.1(G), 3578.4(A), 3578.5, 3578.6 and 3578.8, R.S. 14:511, and R.S. 51:1406(1); adds R.S. 9:3518.4, 3537, 3561.2, 3578.4.1 and 3578.9)