OFFICE OF LEGISLATIVE AUDITOR Fiscal Note

Fiscal Note On: HB 43 HLS 19RS 179 Bill Text Version: REENGROSSED
Opp. Chamb. Action:
Proposed Amd.:
Sub. Bill For.:

| Date: May 9, 2019 | $3: 34$ PM |
| :---: | :---: |
| Dept./Agy.: City of New Orleans |  |
| Subject: Short Term Rental Occupancy Tax | Author: HARRIS, J. |

TAX/HOTEL OCCUPANCY
RE $+\$ 10,500,000$ LF RV See Note
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Authorizes the governing authority of the city of New Orleans to levy a tax on short term rentals of overnight lodging
Purpose of Bill: This bill allows the City of New Orleans to levy an occupancy tax on short term rentals not to exceed 6.75\%. The tax proceeds are required to be dedicated to the City's infrastructure fund ( $75 \%$ of proceeds) and to New Orleans \& Company ( $25 \%$ of proceeds). This bill also provides that the tax be approved by the voters of the City, and may be imposed by a City ordinance.

The bill defines short term rentals as the rental of all or any portion of a residential dwelling unit for dwelling, lodging, or sleeping purposes to one party with a duration of occupancy of less than 30 consecutive days. The bill provides that this tax will not apply to hotels, motels, bed and breakfasts, and other land uses explicitly defined and regulated separately from short term rentals.

| EXPENDITURES | 2019-20 | 2020-21 | 2021-22 | 2022-23 | 2023-24 | 5 -YEAR TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State Gen. Fd. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Agy. Self-Gen. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Ded./Other | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Federal Funds | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Local Funds | INCREASE | INCREASE | INCREASE | INCREASE | INCREASE |  |
| Annual Total |  |  |  |  |  |  |
| REVENUES | 2019-20 | 2020-21 | 2021-22 | 2022-23 | 2023-24 | 5 -YEAR TOTAL |
| State Gen. Fd. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Agy. Self-Gen. | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Ded./Other | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Federal Funds | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Local Funds | \$5,300,000 | \$10,500,000 | \$10,500,000 | \$10,500,000 | \$10,500,000 | \$47,300,000 |
| Annual Total | \$5,300,000 | \$10,500,000 | \$10,500,000 | \$10,500,000 | \$10,500,000 | \$47,300,000 |

## EXPENDITURE EXPLANATION

This bill may increase local fund expenditures by an indeterminable amount as proceeds are spent on infrastructure needs and tourism (through cooperative endeavor agreement), and as the City incurs election costs. The bill requires $25 \%$ of the tax proceeds to be allocated to New Orleans \& Company to be used to promote tourism and $75 \%$ of proceeds to be dedicated to the infrastructure fund of the City.

This proposed tax must be approved by voters of the City of New Orleans. An official with the City indicated that there was no target date to place the tax on the ballot. An official with the Louisiana Secretary of State's Office indicated that the total election cost to the City could vary depending on when the election is held. Based on the recent costs of elections in the parish, the total cost for the election would be about $\$ 460,000$ if held in the fall of 2019 or $\$ 380,000$ if held in the following spring. If the election is held on a statewide election date, the City would be responsible for paying no more than $25 \%$ of the total cost ( $\$ 460,000 \times .25=$ $\$ 115,000)$. If the election is held at the same time as the spring municipal elections, the city would be responsible for paying the total cost of $\$ 380,000$. This official concluded that actual cost cannot be determined until the election is held and all costs are known.

## REVENUE EXPLANATION

This bill may increase local fund revenues by approximately $\$ 10,500,000$ per year.
An official with the City of New Orleans indicated that (based on a $3.97 \%$ sales tax currently in place for short term lodging rentals in residences) this $6.75 \%$ occupancy tax could generate revenue of about $\$ 10,500,000$ annually ( $\$ 156,200,000$ annual sales $x$ $6.75 \%$ ). This official indicated that there is no target election date for the tax, but assuming that it goes into effect halfway through fiscal year 2020, the tax would generate $\$ 5,300,000$ in fiscal year 2020 and $\$ 10,500,000$ in the following fiscal years.

Of the proceeds generated, $25 \%$ shall be allocated to New Orleans \& Company (through a cooperative endeavor agreement) to be used to promote tourism in the City; and $75 \%$ shall be dedicated to the infrastructure fund of the City.


