

LEGISLATIVE FISCAL OFFICE **Fiscal Note**

HR **333** HLS 19RS Fiscal Note On: 723

Bill Text Version: REENGROSSED

Opp. Chamb. Action: Proposed Amd.:

Date: May 20, 2019

Subject: Public procurement

8:03 AM

Author: CONNICK

Sub. Bill For .:

Dept./Agy.: Statewide/LDH

Analyst: Tanesha Morgan

RE DECREASE GF RV See Note

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Institutes "supported employment provider" as the successor term for "sheltered workshop" in laws on public procurement, public contracts, taxation, and work release programs

Present law provides the state shall give a preference in its purchasing practices to goods manufactured and services performed by organizations that employ individuals with a severe physical or mental disability or a substance abuse disability. Present law defines goods manufactured and services performed by individuals with severe disabilities to mean no less than 75% of the direct labor required for manufacture or performance is provided by this group of individuals. Proposed law amends present law by expanding preference to organizations that employ individuals with a behavioral, developmental, sensory or intellectual disability. Proposed law also amends present law by lowering the percentage of direct labor required for manufacture or performance provided by individuals with disabilities from no less than 75% to no less than 40%. Proposed law provides that goods or services purchased as a result of this preference be acquired at a "reasonable" cost when compared to the cost of the same goods or services available from other providers.

EXPENDITURES	2019-20	<u>2020-21</u>	2021-22	2022-23	2023-24	5 -YEAR TOTAL
State Gen. Fd.	INCREASE	INCREASE	INCREASE	INCREASE	INCREASE	
Agy. Self-Gen.	\$0	\$0	\$0	\$0	\$0	\$0
Ded./Other	\$0	\$0	\$0	\$0	\$0	\$0
Federal Funds	\$0	\$0	\$0	\$0	\$0	\$0
Local Funds	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Annual Total						
REVENUES	2019-20	2020-21	2021-22	2022-23	2023-24	5 -YEAR TOTAL
REVENUES State Gen. Fd.	2019-20 DECREASE	2020-21 DECREASE	2021-22 DECREASE	2022-23 DECREASE	2023-24 DECREASE	5 -YEAR TOTAL
						5 -YEAR TOTAL \$0
State Gen. Fd.	DECREASE	DECREASE	DECREASE	DECREASE	DECREASE	
State Gen. Fd. Agy. Self-Gen.	DECREASE \$0	DECREASE \$0	DECREASE \$0	DECREASE \$0	DECREASE \$0	\$0
State Gen. Fd. Agy. Self-Gen. Ded./Other	DECREASE \$0 \$0	DECREASE \$0 \$0	DECREASE \$0 \$0	DECREASE \$0 \$0	DECREASE \$0 \$0	\$0 \$0

EXPENDITURE EXPLANATION

Proposed law will likely result in an indeterminable increase in state expenditures for each new organization that will qualify for an exemption from the competitive bid process. More organizations may qualify for an exemption due to the expansion of a preference to organizations that employ individuals with behavioral, developmental, sensory or intellectual disabilities and the reduction of the required ratio of direct labor by individuals with disabilities from no less than 75% to no less than 40%. The LFO is not able to determine the number of additional organizations that will qualify for an exemption.

Additionally, giving preference to these organizations may potentially result in increased costs to the state if the goods or services could have been purchased at a lower price from a different provider through the competitive bid process. Purchases are limited to a "reasonable" cost when compared to the cost of the same goods or services available from other providers; however, "reasonable" is not quantified in the proposed law.

REVENUE EXPLANATION

Proposed law relaxes qualifications for certain tax exemptions and credits. This measure reduces the required ratio of direct labor by individuals with disabilities as described above, while expanding the admissible list of disorders that may contribute to the ratio.

This is anticipated to expand the category of organizations that are eligible to claim the New Jobs corporate income tax credit, and increase the volume of sales eligible for the Sheltered Workshops sales tax exemption. An increase of unknown magnitude in claims for these tax benefits is thus anticipated, which will result in a corresponding decrease to the state general fund and local funds. The magnitude of the decrease will depend on the number of additional workers determined eligible for employment under supported employment providers, and the number of organizations and transactions that take advantage of the relaxed requirements to be designated a supported employment provider.

The LFO is not able to estimate the anticipated reduction. For informational purposes, the general fund impact of the New Jobs credit has averaged approximately \$400,000 in recent years, while the impact of the Sheltered Workshops sales tax exemption has averaged approximately \$150,000.

<u>Senate</u> x 13.5.1 >=	<u>Dual Referral Rules</u> \$100,000 Annual Fiscal Cost {S & H}	House $ \text{K} 6.8(\text{F})(1) >= $100,000 \text{ SGF Fiscal Cost } \{\text{H & S}\}$	Evan Brasseaux
13.5.2 >=	\$500,000 Annual Tax or Fee Change {S & H}	6.8(G) >= \$500,000 Tax or Fee Increase or a Net Fee Decrease {S}	Evan Brasseaux Staff Director