

2023 Regular Session

HOUSE BILL NO. 631

BY REPRESENTATIVE NELSON

TAX/CORP INCOME: Provides with respect to the sourcing of sales for purposes of calculating Louisiana income

1 AN ACT

2 To amend and reenact R.S. 47:287.95(L)(1) and to repeal R.S. 47:287.95(M), relative to
3 corporate income tax; to provide for determination of the sales factor for purposes
4 of calculating Louisiana income; to provide for the sourcing of certain sales; to
5 exclude certain sales from the calculation of the sales factor; to provide for
6 applicability; to provide for an effective date; and to provide for related matters.

7 Be it enacted by the Legislature of Louisiana:

8 Section 1. R.S. 47:287.95(L)(1) is hereby amended and reenacted to read as follows:

9 §287.95. Determination of Louisiana apportionment percent

10 * * *

11 L. Sourcing of certain sales.

12 (1) Sales other than sales of tangible personal property are to be sourced to
13 this state if the taxpayer's market for the sale is in this state. The taxpayer's market
14 for a sale is in this state and the sale is assigned to the state for the purpose of this
15 Section as follows:

16 (a) In the case of sale, ~~rental, lease, or license~~ of immovable property, if and
17 to the extent the property is located in the state.

18 (b) ~~In the case of rental, lease, or license of tangible personal property, if and~~
19 ~~to the extent the property is located in the state.~~

calculation of the La. apportionment percent of a taxpayer's net apportionable income is based on various ratios depending on the industry sector of the taxpayer.

Present law requires sales other than sales of tangible personal property to be sourced to La. if the taxpayer's market for the sale is in this state. Further provides specific provisions for the sourcing of sales to La. as follows:

- (1) In the case of a sale, rental, lease, or license of immovable property, if and to the extent the property is located in the state.
- (2) In the case of a sale, rental, lease, or license of real property or tangible personal property, if and to the extent the property is located in the state.
- (3) In the case of sale of a service, if and to the extent the service is delivered to a location in the state.
- (4) In the case of lease or license of intangible property, if and to the extent the intangible property is used in the state.
- (5) In the case of the sale of intangible property where the property sold is a contract right, government license, or similar intangible property that authorizes the holder to conduct a business activity in a specific geographic area, if and to the extent that the intangible property is used in or is otherwise associated with the state.

Proposed law changes present law by deleting provisions related to the sale, rental, lease, or license of tangible personal property and deletes references to the rental, lease, or license of immovable property and the lease or license of intangible property for purposes of assigning sales to La.

Present law requires sales of intangible property not otherwise described in present law to be excluded from the numerator and the denominator of the sales factor.

Proposed law repeals this requirement.

Present law provides that if the taxpayer's customer is an individual, the taxpayer shall source receipts from the sale of a service as follows:

- (1) If the customer is a natural person and the service is a direct personal service, the sale shall be sourced to the state where the customer received the direct personal service.
- (2) Services that are not direct personal services that are delivered to customers who are natural persons with a La. billing address shall be sourced to this state.
- (3) If the sourcing methodology in present law fails to clearly reflect the taxpayer's market in this state, the taxpayer may utilize, or the department may require, the use of other criteria and methodologies to approximate the taxpayer's market in this state.

Present law provides that if the taxpayer's customer is an entity unrelated to the taxpayer, the taxpayer shall source receipts from the sale of a service as follows:

- (1) If a service is provided to an unrelated entity and the service has a substantial connection to a specific geographic location, the income shall be sourced to La. if the geographic location is in this state. Service receipts that have a substantial connection to geographic locations in multiple states shall be reasonably sourced between those states.

- (2) If the service provided to an unrelated entity does not have a substantial connection to a specific geographic location, sales from services delivered to unrelated entities shall be sourced to the commercial domicile of the taxpayer.
- (3) If the sourcing methodology in present law fails to reflect the taxpayer's market in this state, the taxpayer may utilize, or the department may require, the use of other criteria and methodologies to approximate the taxpayer's market in this state.

Proposed law retains present law.

Present law provides that if the taxpayer is not taxable in a state to which a sale is assigned or if the state of assignment cannot be determined or reasonably approximated then the sale shall be excluded from the numerator and the denominator of the sales factor.

Proposed law repeals present law.

Proposed law is applicable to tax years beginning on or after Jan. 1, 2024.

Effective Jan. 1, 2024.

(Amends R.S. 47:287.95(L)(1); Repeals R.S. 47:287.95(M))

Summary of Amendments Adopted by House

The Committee Amendments Proposed by House Committee on Ways and Means to the original bill:

1. Delete provisions related to the sale, rental, lease, or license of tangible personal property and references to the rental, lease, or license of immovable property and the lease or license of intangible property for purposes of assigning sales to La.
2. Make technical changes.