2025 Regular Session

HOUSE BILL NO. 368

BY REPRESENTATIVE ST. BLANC

Prefiled pursuant to Article III, Section 2(A)(4)(b)(i) of the Constitution of Louisiana. CONSUMERS: Provides relative to earned wage access services

| 1 | AN ACT | |
|----|---|--|
| 2 | To enact Chapter 5 of Code Title XII of Code Book III of Title 9 of the Louisiana Revised | |
| 3 | Statutes of 1950, to be comprised of R.S. 9:3591.1 through 3591.5, relative to | |
| 4 | consumer-directed earned wage access services; to provide definitions; to require an | |
| 5 | prohibit certain acts of providers of earned wage access services; to provide f | |
| 6 | statutory compliance and applicability; and to provide for related matters. | |
| 7 | Be it enacted by the Legislature of Louisiana: | |
| 8 | Section 1. Chapter 5 of Code Title XII of Code Book III of Title 9 of the Louisiana | |
| 9 | Revised Statutes of 1950, comprised of R.S. 9:3591.1 through 3591.5, is hereby enacted to | |
| 10 | read as follows: | |
| 11 | CHAPTER 5. LOUISIANA EARNED WAGE ACCESS SERVICES | |
| 12 | <u>§3591.1. Short title</u> | |
| 13 | This Chapter shall be known and may be cited as the "Louisiana Earned | |
| 14 | Wage Access Services Act". | |
| 15 | <u>§3591.2. Definitions</u> | |
| 16 | As used in this Chapter, the following terms have the following meanings | |
| 17 | ascribed to them: | |
| 18 | (1) "Consumer" means a natural person residing in this state. A provider | |
| 19 | may use the mailing address provided by a consumer or the consumer's employer to | |
| 20 | determine the consumer's state of residence. | |

Page 1 of 8

CODING: Words in struck through type are deletions from existing law; words <u>underscored</u> are additions.

| 1 | (2) "Consumer-directed earned wage access services" means the business of | | |
|----|--|--|--|
| 2 | delivering to consumers access to earned but unpaid income based on the consumer's | | |
| 3 | representation and the provider's reasonable determination of the consumer's earned | | |
| 4 | but unpaid income. | | |
| 5 | (3) "Earned but unpaid income" means the salary, wages, compensation, or | | |
| 6 | other income that a consumer or an employer has represented and, that a provider has | | |
| 7 | reasonably determined, has been earned or has accrued to the benefit of the consumer | | |
| 8 | in exchange for the consumer's provision of services to an employer or on behalf of | | |
| 9 | an employer, including services provided on an hourly, project-based, piecework, or | | |
| 10 | other basis or when the consumer is an independent contractor of the employer, but, | | |
| 11 | which has not, at the time of the payment of proceeds, been paid to the consumer by | | |
| 12 | the employer. | | |
| 13 | (4) "Earned wage access services" means consumer-directed earned wage | | |
| 14 | access services or employer-integrated earned wage access services, or both. | | |
| 15 | (5) "Employer" means a person who employs a consumer or any other | | |
| 16 | person who is contractually obligated to pay a consumer's earned but unpaid income | | |
| 17 | in exchange for a consumer's provision of services to the person or on behalf of the | | |
| 18 | person, including but not limited to a consumer who is employed on an hourly basis, | | |
| 19 | a project-based, a piecework, or other basis or as independent contractor with respect | | |
| 20 | to the person. "Employer" does not mean a customer of an employer or any other | | |
| 21 | person whose obligation to make a payment of salary, wages, compensation, or other | | |
| 22 | income to a consumer is not based on the provision of services by the consumer for | | |
| 23 | or on behalf of the person. | | |
| 24 | (6) "Employer-integrated earned wage access services" means the business | | |
| 25 | of delivering to consumers access to earned but unpaid income that is based on | | |
| 26 | employment, income, and attendance data obtained directly or indirectly from an | | |
| 27 | employer, including without limitation an employer's payroll service provider. | | |
| 28 | (7) "Fee" means a charge imposed by a provider for delivery or expedited | | |
| 29 | delivery of proceeds to a consumer, a subscription or membership charge imposed | | |

| 1 | by a provider for a bona fide group of services that include earned wage access | | |
|----|---|--|--|
| 2 | services, or an amount paid by an employer to a provider on a consumer's behalf, | | |
| 3 | which entitles the consumer to receive proceeds at reduced or no cost to the | | |
| 4 | consumer. "Fee" does not mean a voluntary tip, gratuity, or donation. | | |
| 5 | (8) "Outstanding proceeds" means a payment of proceeds to a consumer by | | |
| 6 | a provider that has not yet been repaid to that provider. | | |
| 7 | (9) "Proceeds" means a payment to a consumer by a provider that is based | | |
| 8 | on earned but unpaid income. | | |
| 9 | (10) "Provider" means a person that is engaged in the business of offering | | |
| 10 | and providing earned wage access services to consumers. "Provider" does not | | |
| 11 | include any of the following: | | |
| 12 | (a) A service provider, such as a payroll service provider, whose role may | | |
| 13 | include verifying the available earnings but who is not contractually obligated to | | |
| 14 | fund proceeds delivered as part of an earned wage access service. | | |
| 15 | (b) An employer that offers a portion of salary, wages, or compensation | | |
| 16 | directly to his employees or independent contractors prior to the normally scheduled | | |
| 17 | pay date. | | |
| 18 | (c) An entity that offers or provides earned wage access services and reports | | |
| 19 | a consumer's payment or nonpayment of outstanding proceeds, fees, or voluntary | | |
| 20 | tips, gratuities, or other donations in connection with the earned wage access services | | |
| 21 | to a consumer reporting agency, as defined in Section 603(p) of the federal Fair | | |
| 22 | Credit Reporting Act, 15 U.S.C. 1681a(p). | | |
| 23 | §3591.3. Required acts of a provider | | |
| 24 | A provider shall: | | |
| 25 | (1) Develop and implement policies and procedures for responding to | | |
| 26 | questions raised by consumers and addressing complaints from consumers. | | |
| 27 | (2) Before entering into an agreement with a consumer for the provision of | | |
| 28 | earned wage access services, do all of the following: | | |
| 29 | (a) Inform the consumer of the consumer's rights under the agreement. | | |

| 1 | (b) Fully and clearly disclose to the consumer all provider-imposed fees of | |
|----|---|--|
| 2 | a schedule of fees associated with the provision of earned wage access services. | |
| 3 | (3) Inform the consumer of any material changes to the terms and condition | |
| 4 | of the earned wage access services agreement before implementing those changes | |
| 5 | (4) Allow the consumer to cancel use of the provider's earned wage access | |
| 6 | services at any time, without incurring a fee for that cancellation. | |
| 7 | (5) Whenever he offers a consumer the option to receive proceeds for a fe | |
| 8 | or solicits a tip, gratuity, or other donation, provide the consumer at least one | |
| 9 | reasonable option to obtain the same amount of proceeds at no cost and clearly | |
| 10 | explain how the consumer may select the no-cost option. | |
| 11 | (6) Comply with all applicable local, state, and federal privacy and | |
| 12 | information security laws. | |
| 13 | (7) Provide proceeds to a consumer via any means mutually agreed upon by | |
| 14 | the consumer and the provider. | |
| 15 | (8) If he seeks repayment of outstanding proceeds, fees, voluntary tips, | |
| 16 | gratuities, or other donations from a consumer's account at a depository institution, | |
| 17 | including via electronic transfer, do all of the following: | |
| 18 | (a) Comply with applicable provisions of the federal Electronic Fund | |
| 19 | Transfer Act, 15 U.S.C. 1693 et seq., and its implementing regulations. | |
| 20 | (b) Reimburse the consumer for the full amount of any overdraft or non- | |
| 21 | sufficient funds fees imposed on that consumer by the consumer's depository | |
| 22 | institution, which were caused by the provider's attempt to seek payment of any | |
| 23 | outstanding proceeds, fees, voluntary tips, gratuities, or other donations on a date | |
| 24 | before, or in an incorrect amount from, the date or amount disclosed to the consumer | |
| 25 | The provisions of this Subparagraph shall not apply with respect to payments of | |
| 26 | outstanding proceeds, fees, tips, gratuities, or other donations incurred by a consumer | |
| 27 | through fraudulent means. | |
| 28 | (9) If he solicits or receives a tip, gratuity, or donation from a consumer, do | |
| 29 | all of the following: | |

| 1 | (a) Clearly and conspicuously disclose to the consumer immediately prior | | |
|----|---|--|--|
| 2 | to each transaction that a tip, gratuity, or donation amount may be zero and is | | |
| 3 | voluntary. | | |
| 4 | (b) Clearly and conspicuously disclose in the agreement with the consume | | |
| 5 | that tips, gratuities, or donations are voluntary and that the offering of earned wag | | |
| 6 | access services, including the amount of proceeds a consumer is eligible to reques | | |
| 7 | and the frequency with which proceeds are provided to a consumer, is not continger | | |
| 8 | on whether the consumer pays any tip, gratuity, or donation or on the size of any tip | | |
| 9 | gratuity, or donation. | | |
| 10 | §3591.4. Prohibited acts of a provider | | |
| 11 | A provider shall not: | | |
| 12 | (1) Compel or attempt to compel repayment by a consumer of outstanding | | |
| 13 | proceeds, fees, voluntary tips, gratuities, or other donations through any of the | | |
| 14 | following means: | | |
| 15 | (a) By initiating a civil suit against the consumer in a court of competent | | |
| 16 | jurisdiction. | | |
| 17 | (b) By making unsolicited, outbound telephone calls. | | |
| 18 | (c) By using a third party to pursue collection of outstanding proceeds or | | |
| 19 | payments on the provider's behalf. | | |
| 20 | (d) By selling any outstanding amounts to a third-party debt collector or debt | | |
| 21 | purchaser. | | |
| 22 | (2) Share with an employer any fees, voluntary tips, gratuities, or other | | |
| 23 | donations that were received from or charged to a consumer for earned wage access | | |
| 24 | services. | | |
| 25 | (3) Require a consumer's credit or credit score to determine a consumer's | | |
| 26 | eligibility for earned wage access services. | | |
| 27 | (4) Accept payment from a consumer of outstanding proceeds, fees, | | |
| 28 | voluntary tips, gratuities, or donations via credit card or charge card. | | |

| 1 | (5) Charge a late fee, deferral fee, interest, or any other charge for failure to (5) | |
|----|--|--|
| 2 | repay outstanding proceeds, fees, voluntary tips, gratuities, or other donations. | |
| 3 | (6) Condition the amount of proceeds a consumer is eligible to request or the | |
| 4 | frequency with which a consumer is eligible to request proceeds on whether the | |
| 5 | consumer pays fees, voluntary tips, gratuities, or other donations or on the size of | |
| 6 | any fee, voluntary tip, gratuity, or donation. | |
| 7 | (7) If he solicits or accepts voluntary tips, gratuities, or other donations, | |
| 8 | mislead or deceive consumers about the voluntary nature of the tips, gratuities, or | |
| 9 | other donations or make representations that tips, gratuities, or other donations will | |
| 10 | benefit any specific individuals. | |
| 11 | §3591.5. Statutory compliance; applicability | |
| 12 | A provider shall not deemed to be engaging in lending, a money | |
| 13 | transmission, or a debt collection in this state or in violation of the laws of this state | |
| 14 | relating to the payment of minimum or overtime wages, deductions from payroll, | |
| 15 | salary, wages, compensation or other income, or the sale or assignment of, or an | |
| 16 | order for earned but unpaid income, if that provider complies with the provisions of | |
| 17 | <u>R.S. 9:3591.3 and 3591.4.</u> | |
| | | |

DIGEST

The digest printed below was prepared by House Legislative Services. It constitutes no part of the legislative instrument. The keyword, one-liner, abstract, and digest do not constitute part of the law or proof or indicia of legislative intent. [R.S. 1:13(B) and 24:177(E)]

| HB 368 Original | 2025 Regular Session | St. Blanc |
|-----------------|----------------------|-----------|
|-----------------|----------------------|-----------|

Abstract: Provides relative to earned wage access services and requires and prohibits certain acts relative to a provider of earned wage access services.

<u>Proposed law</u> provides that <u>proposed law</u> shall be known and may be cited as the "La. Earned Wage Access Services Act".

<u>Proposed law</u> defines consumer, consumer-directed earned wage access services, earned but unpaid income, earned wage access services, employer, employer-integrated earn wage access services, fee, outstanding proceeds, proceeds, and provider.

Proposed law requires a provider to:

(1) Develop and implement policies and procedures for responding to questions raised by consumers and addressing complaints from consumers.

Page 6 of 8

CODING: Words in struck through type are deletions from existing law; words <u>underscored</u> are additions.

- (2) Before entering into an agreement with a consumer for the provision of earned wage access services, do all of the following:
 - (a) Inform the consumer of the consumer's rights under the agreement.
 - (b) Fully and clearly disclose to the consumer all provider-imposed fees or a schedule of fees associated with the provision of earned wage access services.
- (3) Inform the consumer of any material changes to the terms and conditions of the earned wage access services agreement before implementing those changes.
- (4) Allow the consumer to cancel use of the provider's earned wage access services at any time, without incurring a fee for that cancellation.
- (5) Whenever he offers a consumer the option to receive proceeds for a fee or solicits a tip, gratuity, or other donation, provide the consumer at least one reasonable option to obtain the same amount of proceeds at no cost and clearly explain how the consumer may select the no-cost option.
- (6) Comply with all applicable local, state, and federal privacy and information security laws.
- (7) Provide proceeds to a consumer via any means mutually agreed upon by the consumer and the provider.
- (8) If he seeks repayment of outstanding proceeds, fees, voluntary tips, gratuities, or other donations from a consumer's account at a depository institution, including via electronic transfer, do all of the following:
 - (a) Comply with applicable provisions of federal law.
 - (b) Reimburse the consumer for the full amount of any overdraft or nonsufficient funds fees imposed on that consumer by the consumer's depository institution, which were caused by the provider's attempt to seek payment of any outstanding proceeds, fees, voluntary tips, gratuities, or other donations on a date before, or in an incorrect amount from, the date or amount disclosed to the consumer. <u>Proposed law</u> shall not apply in situations where the customer incurred the aforementioned monetary amounts through fraudulent means.
- (9) If he solicits or receives a tip, gratuity, or donation from a consumer, do all of the following:
 - (a) Clearly and conspicuously disclose to the consumer immediately prior to each transaction that a tip, gratuity, or donation amount may be zero and is voluntary.
 - (b) Clearly and conspicuously disclose in the agreement with the consumer that tips, gratuities, or donations are voluntary and that the offering of earned wage access services, including the amount of proceeds a consumer is eligible to request and the frequency with which proceeds are provided to a consumer, is not contingent on whether the consumer pays any tip, gratuity, or donation or on the size of any tip, gratuity, or donation.

Proposed law prohibits a provider to:

- (1) Compel or attempt to compel repayment by a consumer of outstanding proceeds, fees, voluntary tips, gratuities, or other donations through any of the following means:
 - (a) By initiating a civil suit against the consumer in a court of competent jurisdiction.
 - (b) By making unsolicited, outbound telephone calls.
 - (c) By using a third party to pursue collection of outstanding proceeds or payments on the provider's behalf.
 - (d) By selling any outstanding amounts to a third-party debt collector or debt purchaser.
- (2) Share with an employer any fees, voluntary tips, gratuities, or other donations that were received from or charged to a consumer for earned wage access services.
- (3) Require a consumer's credit or credit score to determine a consumer's eligibility for earned wage access services.
- (4) Accept payment from a consumer of outstanding proceeds, fees, voluntary tips, gratuities, or donations via credit card or charge card.
- (5) Charge a late fee, deferral fee, interest, or any other charge for failure to repay outstanding proceeds, fees, voluntary tips, gratuities, or other donations.
- (6) Condition the amount of proceeds a consumer is eligible to request or the frequency with which a consumer is eligible to request proceeds on whether the consumer pays fees, voluntary tips, gratuities, or other donations or on the size of any fee, voluntary tip, gratuity, or donation.
- (7) If he solicits or accepts voluntary tips, gratuities, or other donations, mislead or deceive consumers about the voluntary nature of the tips, gratuities, or other donations or make representations that tips, gratuities, or other donations will benefit any specific individuals.

<u>Proposed law</u> provides that the provider will not be considered as engaging in lending, a money transmission, or a debt collection in this state or in violation of the laws of this state relating to the payment of minimum or overtime wages, deductions from payroll, salary, wages, compensation or other income, or the sale or assignment of, or an order for earned but unpaid income, if the provider complies with the provisions of <u>proposed law</u>.

(Adds R.S. 9:3591.1-3591.5)