2015 Regular Session

HOUSE BILL NO. 829

BY REPRESENTATIVES ROBIDEAUX, BARROW, HENRY BURNS, HUNTER, AND PATRICK WILLIAMS

TAX CREDITS: Provides relative to the motion picture investor tax credit

1	AN ACT
2	To amend and reenact R.S. 47:6007(B), (C)(1)(introductory paragraph), (c) and (d), (2) and
3	(4)(f)(ii), (D)(4)(ii)(aa) and to enact R.S. 47:6007(C)(1)(e), relative to income tax
4	credits; to provide with respect to the motion picture investor tax credit; to provide
5	for certain definitions; to provide for the certification of credits; to authorize credits
6	for certain investors; to authorize a credit for certain state certified productions
7	which employ certain residents; to authorize a credit for investments on certain
8	music; to provide for an annual program cap on the tax credit; to provide for a cap
9	on certain productions; to provide for the transfer of credits; to provide for the value
10	of a credit transferred to the state; to provide for use of the monies collected as a
11	result of the application fee; to provide for tax credit requirements and limitations;
12	to provide for an effective date; and to provide for related matters.
13	Be it enacted by the Legislature of Louisiana:
14	Section 1. R.S. 47:6007(B), (C)(1)(introductory paragraph), (c) and (d), (2) and
15	(4)(f)(ii), (D)(4)(ii)(aa) are hereby amended and reenacted and R.S. 47:6007(C)(1)(e) is
16	hereby enacted to read as follows:
17	§6007. Motion picture investor tax credit
18	* * *

Page 1 of 11

1	B. Definitions. For the purposes of this Section:	
2	(1) "Above the line (ATL) services" means services such as those of a	
3	producer, executive producer, line producer, co-producer, assistant producer, actor,	
4	director, casting director, screenwriter, and other services performed by personnel	
5	of the production that are associated with the creative or financial control of a	
6	production and customarily considered above the line services in the film and	
7	television industry.	
8	(1) (2) "Base investment" means cash or cash equivalent investment made	
9	and used for production expenditures in the state for a state-certified production.	
10	(2) (3) "Expended in the state" means an expenditure to lease immovable	
11	property located in the state; an expenditure as compensation for services performed	
12	in the state; or an expenditure to purchase or lease tangible personal property within	
13	the state where the transaction is subject to the state sales or lease tax provisions of	
14	Title 47 of the Louisiana Revised Statutes of 1950. A transaction that is subject to	
15	the state sales or lease tax provisions of Title 47 of the Louisiana Revised Statutes	
16	of 1950 shall include transactions which are also subject to a statutory exclusion or	
17	exemption.	
18	(3) (4) "Expenditure" means actual cash or cash equivalent exchanged for	
19	goods or services.	
20	(4) (5) "Headquartered in Louisiana" means a corporation incorporated in	
21	Louisiana or a partnership, limited liability company, or other business entity	
22	domiciled and headquartered in Louisiana for the purpose of producing nationally	
23	or internationally distributed motion pictures as defined in this Section.	
24	(5) (6) "Louisiana resident company" means a company licensed to conduct	
25	business in the state of Louisiana which is owned one hundred percent by a	
26	Louisiana resident or residents as defined in this Section. A Louisiana resident	
27	company is required to file a Louisiana income tax return and maintain a physical	
28	location in the state.	

1 (7) "Motion picture" means a nationally or internationally distributed 2 feature-length film, short film, video, television pilot, television series, television 3 movie of the week, animated feature film, animated short film, animated television 4 series, or commercial, documentary, made in Louisiana, in whole or in part, for theatrical, or television viewing, or any online digital platform viewing approved by 5 6 the office and established by rule in accordance with the provisions of the 7 Administrative Procedure Act. The term "motion picture" shall not include the 8 production of television coverage of news and athletic events.

9 (6) (8) "Motion picture production company" means a company engaged in 10 the business of producing nationally or internationally distributed motion pictures 11 as defined in this Section. Motion picture production company shall not mean or 12 include any company owned, affiliated, or controlled, in whole or in part, by any 13 company or person which is in default on a loan made by the state or a loan 14 guaranteed by the state, nor with any company or person who has ever declared 15 bankruptcy under which an obligation of the company or person to pay or repay 16 public funds or monies was discharged as a part of such bankruptcy.

17 (7) (9) "Office" means the Governor's Office of Film and Television
18 Development until August 15, 2006; thereafter, the term "office" means the office
19 of entertainment industry development in the Department of Economic Development
20 provided for in R.S. 51:938.1.

(8) (10) "Payroll" means all salary, wages, and other compensation,
 including benefits paid to an employee for services relating to a state-certified
 production and taxable in this state. However, "payroll" for purposes of the
 additional tax credit for Louisiana-resident payroll shall exclude any portion of an
 individual salary in excess of one million dollars.

26 (11) "Principal place of business" means the state where the administrative
 27 or management activities of a business are conducted. A company claiming that its
 28 principal place of business is in Louisiana shall not have any fixed locations outside
 29 of Louisiana in which administrative or management activities are conducted, and

Page 3 of 11

1	the company shall be required to maintain a physical location in the state. The	
2	company shall be licensed to conduct business in this state, shall be required to file	
3	a Louisiana income tax return, and shall employ a minimum of three full-time	
4	employees in this state.	
5	(9) (12) "Production audit report" means an audit report issued by a qualified	
6	accountant who is unrelated to the motion picture production company and that is a	
7	report of the qualified accountant's audit of the motion picture production's cost	
8	report of production expenditures. The production audit report shall contain an	
9	opinion from the qualified accountant stating that the production's cost report of	
10	production expenditures presents fairly, in all material aspects, the production	
11	expenditures expended in Louisiana pursuant to the provisions of this Section. The	
12	production audit shall require:	
13	(a) The production audit report to be performed in accordance with the	
14	auditing standards generally accepted in the United States.	
15	(b) The production audit report to be addressed to the party which has	
16	engaged the qualified accountant.	
17	(c) The production audit report to contain the qualified accountant's name,	
18	address, and telephone number.	
19	(d) The production audit report to contain a certification that the qualified	
20	accountant is unrelated to the motion picture production company.	
21	(e) The production audit report to be dated as of the date of completion of	
22	the qualified accountant's field work.	
23	(f) The production audit report to contain a statement of acknowledgment by	
24	the qualified accountant that the state is relying on the qualified cost report in the	
25	issuance of the tax credits under the provisions of this Section.	
26	(10) (13) "Production expenditures" means preproduction, production, and	
27	postproduction expenditures incurred in this state directly relating to a state-certified	
28	production, including without limitation the following: set construction and	
29	operation; wardrobes, makeup, accessories, and related services; costs associated	

Page 4 of 11

1 with photography and sound synchronization, lighting, and related services and 2 materials; editing and related services; rental of facilities and equipment; leasing of 3 vehicles; costs of food and lodging; digital or tape editing, film processing, transfer 4 of film to tape or digital format, sound mixing, special and visual effects; and payroll. The term "production expenditures" shall also include marketing and 5 6 promotion expenses of the state-certified production; however, the amount of 7 marketing and promotion expenses eligible for tax credits shall not exceed fifteen 8 percent of the total state certified tax credits for the production. This term shall not 9 include expenditures for marketing and distribution, non-production related 10 overhead, amounts reimbursed by the state or any other governmental entity, costs 11 related to the transfer of tax credits, amounts that are paid to persons or entities as 12 a result of their participation in profits from the exploitation of the production, the 13 application fee, or state or local taxes. 14 (11) (14) "Qualified accountant" means an independent certified public

14 (11) (14) "Qualified accountant" means an independent certified public 15 accountant authorized to practice in this state who has sufficient knowledge of 16 accounting principles and practices generally recognized in the film and television 17 industry.

18 (12) (15) "Resident" or "resident of Louisiana" means a natural person who
19 is a legal resident and who has been domiciled in the state and has maintained a
20 permanent place of abode in this state for no less than twelve consecutive months.
21 A person who maintains a permanent place of abode within the state and spends in
22 the aggregate more than six months of each year within the state shall be presumed
23 to be domiciled in the state.

24 (13) (16) "Secretary" means the secretary of the Department of Economic
25 Development.

(14) (17) "Source within the state" means a physical facility in Louisiana,
 operating with posted business hours and employing at least one full-time equivalent
 employee.

29 (15)(18) "State" means the state of Louisiana.

Page 5 of 11

1	(16) (19) "State-certified production" shall mean a production <u>or slate of</u>
2	productions approved by the office and the secretary which is produced by a motion
3	picture production company domiciled and headquartered in Louisiana and which
4	has a viable multi-market commercial distribution plan.
5	C. Investor tax credit; specific productions and projects.
6	(1) There is hereby authorized a tax credit against state income tax for
7	Louisiana taxpayers for investment in state-certified productions. The tax credit
8	shall be earned by investors at the time expenditures are made by certified by the
9	office and the secretary for a motion picture production company in a state-certified
10	production. However, credits cannot be applied against a tax or transferred until the
11	expenditures are certified by the office and the secretary. For state-certified
12	productions, expenditures shall be certified no more than twice during the duration
13	of a state-certified production unless the motion picture production company agrees
14	to reimburse the office for the costs of any additional certifications. The tax credit
15	shall be calculated as a percentage of the total base investment dollars certified per
16	project.
17	* * *
18	(c) For state-certified productions approved by the office and the secretary
19	on or after July 1, 2009:
20	(i) If the total base investment is greater than three hundred thousand dollars,
21	each investor shall be allowed a tax credit of thirty percent of the base investment
22	made by that investor.
23	(ii) If the total base investment is greater than fifty thousand dollars, but less
24	than three hundred thousand dollars, for each state certified production which has
25	employed a director or directors who is a resident of this state and can prove
26	Louisiana residency for a minimum of two years, there shall be allowed a tax credit
27	of thirty percent of the total base investment made by that investor. However, each
28	applicant shall accept as a condition for earning this tax credit, that no less than
29	seventy-five percent of the total amount of the applicant's expenditures for above the

Page 6 of 11

1	line services shall be expended on residents of Louisiana and that seventy-five
2	percent or more of the total number of jobs in the production shall be jobs in which
3	the applicant will employ residents of Louisiana. Failure to comply with these
4	requirements for which certification of the tax credits is granted shall void the
5	certification and no tax credits shall be certified by the office or the secretary or
6	earned by the applicant.
7	(iii) If the total base investment is greater than three hundred thousand
8	dollars and the state certified production is based on a screenplay, the copyright of
9	which or the right of use of the copyright of which, is owned by a resident of
10	Louisiana, a Louisiana resident company, or a Louisiana company with its principal
11	place of business in the state, each investor shall be allowed a tax credit of an
12	additional fifteen percent of the base investment.
13	(ii) (iv) To the extent that base investment is expended on payroll for
14	Louisiana residents employed in connection with a state-certified production, each
15	investor shall be allowed an additional tax credit of five ten percent of such payroll.
16	However, if the payroll to any one person exceeds one million dollars, this additional
17	credit shall exclude any salary for that person that exceeds one million dollars.
18	(v) To the extent that the base investment is expended on music, the sound
19	recording copyright of which, or musical copyright of which, is owned in whole or
20	in part at no less than twenty-five percent by a resident of Louisiana or a Louisiana
21	company headquartered in the state with a majority ownership of residents of
22	Louisiana, each investor shall be allowed an additional tax credit of fifteen percent
23	of the base investment.
24	(d) For each fiscal year beginning on or after July 1, 2015, the maximum
25	amount of credits which may be certified by the office and the secretary shall not
26	exceed two hundred twenty-six million four hundred thousand dollars. If the total
27	amount of credits certified in any particular fiscal year exceeds the aggregate amount
28	of tax credits allowed for that year, the excess shall be treated as having been applied
29	for on the first day of the subsequent year. Beginning July 1, 2015, the maximum

1	amount of credits that may be certified for any single state certified production shall	
2	not exceed thirty million dollars.	
3	(d) (e) Motion picture investor tax credits associated with a state-certified	
4	production shall never exceed the total base investment in that production.	
5	(2) The credit shall be allowed against the income tax for the taxable period	
6	in which the credit is earned or for the taxable period in which initial certification	
7	authorizes the credit to be taken certified. If the tax credit allowed pursuant to this	
8	Section exceeds the amount of such taxes due for such tax period, then any unused	
9	credit may be carried forward as a credit against subsequent tax liability for a period	
10	not to exceed ten years.	
11	* * *	
12	(4) Transferability of the credit. Any motion picture tax credits not	
13	previously claimed by any taxpayer against its income tax may be transferred or sold	
14	to another Louisiana taxpayer or to the office, subject to the following conditions:	
15	* * *	
16	(f)	
17	* * *	
18	(ii) For projects which receive initial certification on and after July 1, 2009,	
19	the investor who earned the motion picture investor tax credits pursuant to such	
20	certification may transfer the credits to the office for eighty-five ninety percent of the	
21	face value of the credits in accordance with the procedures and requirements of Item	
22	(i) of this Subparagraph.	
23	* * *	
24	D. Certification and administration.	
25	* * *	
26	(4)(i) Any taxpayer applying for the credit shall be required to reimburse the	
27	office for any audits required in relation to granting the credit.	
28	(ii)(aa) The production application fee provided for in Subparagraph (2)(b)	
29	of this Subsection received by the office shall be deposited upon receipt in the state	

1	treasury. After compliance with the requirements of Article VII, Section 9(B) of the	
2	Constitution of Louisiana relative to the Bond Security and Redemption Fund and	
3	prior to any money being placed into the general fund or any other fund, an amount	
4	equal to that deposited as required by this Item shall be credited by the treasurer to	
5	a special fund hereby created in the state treasury to be known as the Entertainment	
6	Promotion and Marketing Fund. The money in the fund shall be appropriated by the	
7	legislature to be used solely for promotion and marketing of Louisiana's	
8	entertainment industry or for costs associated with the administration of the motion	
9	picture investor tax credit program by the office and the secretary.	
10	* * *	
11	Section 2. This Act shall become effective on July 1, 2015; if vetoed by the governor	
12	and subsequently approved by the legislature, this Act shall become effective on July 1,	
13	2015, or on the day following such approval by the legislature, whichever is later.	

DIGEST

The digest printed below was prepared by House Legislative Services. It constitutes no part of the legislative instrument. The keyword, one-liner, abstract, and digest do not constitute part of the law or proof or indicia of legislative intent. [R.S. 1:13(B) and 24:177(E)]

HB 829 Engrossed	2015 Regular Session	Robideaux
		100140000

Abstract: Defines "above the line services" for purposes of qualifying for the motion picture investor tax credit; adds an annual cap for the program and a cap per project; and increases the amount of the state buyback from 85% to 90% of face value of the credit.

<u>Present law</u> provides for an income tax credit for La. taxpayers for investment in statecertified productions earned at the time expenditures are made by a motion picture production company in a state-certified production. The amount of the credit is equal to 30% of the base investment made by the investor if the total base investment is more than \$300,000. Additionally provides for a credit equal to 5% of base investment expended on payroll for La. residents employed in connection with a state-certified production. However, this credit does not apply to the payroll of any one person that exceeds \$1 million. <u>Present law</u> further provides that the credit shall be allowed against the income tax for the taxable period in which the credit is earned or for the taxable period in which initial certification authorizes the credit to be taken.

<u>Proposed law</u> changes <u>present law</u> by providing that tax credits shall be earned at the time expenditures are certified rather than the time the expenditures are made and that the credits shall be allowed against income tax for the taxable period in which the credit is certified. Additionally, increases the amount of the tax credit for expenditures on payroll for La. residents from 5% to 10% and deletes the limitation of excluding the salary of any person that exceeds \$1 million.

Page 9 of 11

<u>Proposed law</u> caps the maximum amount of credits which may be certified annually for the program by the office and the secretary at \$226.4 million and beginning July 1, 2015, caps the amount of credits available for any single state-certified production at \$30 million. Additionally provides that if the total amount of credits certified for a year exceeds the maximum amount of credits allowed for that year, the excess shall be treated as having been applied for on the first day of the subsequent year.

Proposed law adds credits for the following:

- (1) If the total base investment is greater than \$50,000 but less than \$300,000, each state certified production which has a director who can prove La. residency for a minimum of two years, shall be allowed a credit of 30% of the total base investment made by that investor. However, a condition for earning this tax credit includes a requirement that no less than 75% of the total amount of the applicant's expenditures for above the line services shall be expended on La. residents and that 75% or more of the total number of jobs in the production shall be filled by La. residents. Failure to comply with these requirements shall void the certification and no tax credits shall be earned by the applicant.
- (2) If the total base investment is greater than \$300,000 and the state certified production is based on a screenplay, the copyright or the right of use of the copyright of which, is owned by a La. resident, a La. resident company, or a La. company with its principal place of business in the state, each investor shall be allowed an additional tax credit of 15% of the base investment.
- (3) To the extent that the base investment is expended on music, the sound recording copyright or musical copyright of which, is owned in whole or in part at no less than 25% by a La. resident or a La. company headquartered in the state with a majority ownership of La. residents, each investor shall be allowed an additional tax credit of 15% of the base investment.

<u>Proposed law</u> defines "above the line (ATL) services" for purposes of defining expenditures eligible for the credit as services of a producer, executive producer, line producer, coproducer, assistant producer, actor, director, casting director, screenwriter, and other services performed by personnel of the production that are associated with the creative or financial control of a production and customarily considered above the line services in the film and television industry.

<u>Proposed law</u> defines a "Louisiana resident company" as a company licensed to conduct business in this state owned 100% by a natural person who is a legal resident and who has been domiciled in this state and has maintained a permanent home in this state for no less than 12 consecutive months. A Louisiana resident company is required to file a La. income tax return and maintain a physical location in the state.

<u>Proposed law</u> defines "principal place of business" as the state where the administrative or management activities of a business are conducted. A company claiming that its principal place of business is in La. shall not have any fixed locations outside of this state in which administrative or management activities are conducted, and the company shall be required to maintain a physical location in the state. Furthermore, the company shall be licensed to conduct business in this state, shall be required to file a La. income tax return, and shall employ a minimum of three full-time employees in this state.

<u>Present law</u> defines a "motion picture" to include nationally or internationally distributed feature-length film, video, television pilot, and television series made in La. The term "motion picture" shall not include the production of television coverage of news and athletic events.

Page 10 of 11

<u>Proposed law</u> expands a "motion picture" to include animated short films, and documentaries made in La. for any online digital platform viewing approved by the office.

<u>Present law</u> defines "production expenditures" to include preproduction, production, and postproduction expenditures in this state directly relating to a state-certified production. However, this term does not include expenditures for marketing and distribution.

<u>Proposed law</u> changes <u>present law</u> by adding eligibility for marketing and promotion expenses of the state-certified production; however, the amount of these expenses eligible for tax credits shall not exceed 15% of the total state certified tax credits for the production.

<u>Present law</u> authorizes investors who earned tax credits to transfer the credits to the office for 85% percent of the face value of the credits.

<u>Proposed law</u> changes <u>present law</u> by increasing the amount of the face value for which the investor can transfer a credit back to the state from 85% to 90%.

<u>Present law</u> requires an application fee to be submitted with a tax credit application. The amount of the fee shall be based on two-tenths of 1% multiplied by the estimated total of the credit. The minimum amount of the fee shall be \$200 and the maximum amount of the fee shall be \$5,000. Further requires the application fee to be deposited into the Entertainment Promotion and Marketing Fund to be used solely for promotion and marketing of entertainment industry in this state.

<u>Proposed law</u> changes <u>present law</u> by providing that the monies deposited into the Entertainment Promotion and Marketing Fund can be used for costs associated with the administration of the motion picture investor tax credit program.

Effective July 1, 2015.

(Amends R.S. 47:6007(B), (C)(1)(intro. para.), (c) and (d), (2) and (4)(f)(ii), (D)(4)(ii)(aa); Adds R.S. 47:6007(C)(1)(e))

Summary of Amendments Adopted by House

The Committee Amendments Proposed by <u>House Committee on Ways and Means</u> to the <u>original</u> bill:

- 1. Delete from the definition of "motion picture" to which tax credits may be earned "shows" and reinstates <u>present law</u> to include "series".
- 2. Increase the cap for any single state-certified production <u>from</u> \$20 million to \$30 million.
- 3. Remove the increase in tax credit application fees.