|                              |                | TIVE FISCAL OFFICE  |         |        |        |        |      |
|------------------------------|----------------|---------------------|---------|--------|--------|--------|------|
|                              |                | Fiscal Note         |         |        |        |        |      |
|                              |                | Fiscal Note On:     | HB      | 833    | HLS    | 15RS   | 1445 |
| : Legillative                |                | Bill Text Version:  | REEN    | GROSSI | ED     |        |      |
| FiscaleOffice                |                | Opp. Chamb. Action: | w/ SE   | EN COM | M AM   | D      |      |
|                              |                | Proposed Amd.:      |         |        |        |        |      |
|                              |                | Sub. Bill For.:     | HB      | 594    |        |        |      |
| Date: May 21, 2015           | 9:53 AM        | Α                   | uthor:  | HENRY  |        |        |      |
| Dept./Agy.: Motor Vehicle Co | ommission      |                     |         |        |        |        |      |
| Subject: Vehicle Distribut   | tion and Sales | An                  | nalyst: | Matthe | w LaBr | ruyere |      |

MOTOR VEHICLES

RE1 +\$59,800,000 GF RV See Note Provides with respect to the distribution and sale of vehicles

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Proposed law makes multiple technical changes to the distribution and sale of motor vehicles.

Senate committee amendment increases certificate of title fee and salvage title fee from \$18.50 to \$68.50, permit to sell motor vehicles from \$15 to \$65.

| EXPENDITURES   | 2015-16      | 2016-17      | <u>2017-18</u> | <u>2018-19</u> | 2019-20      | 5 -YEAR TOTAL        |
|----------------|--------------|--------------|----------------|----------------|--------------|----------------------|
| State Gen. Fd. | \$0          | \$0          | \$0            | \$0            | \$0          | \$0                  |
| Agy. Self-Gen. | \$0          | \$0          | \$0            | \$0            | \$0          | \$0                  |
| Ded./Other     | \$0          | \$0          | \$0            | \$0            | \$0          | \$0                  |
| Federal Funds  | \$0          | \$0          | \$0            | \$0            | \$0          | \$0                  |
| Local Funds    | <u>\$0</u>   | <u>\$0</u>   | <u>\$0</u>     | <u>\$0</u>     | <u>\$0</u>   | <u>\$0</u>           |
| Annual Total   | \$0          | \$0          | \$0            | \$0            | \$0          | \$0                  |
| REVENUES       | 2015-16      | 2016-17      | <u>2017-18</u> | <u>2018-19</u> | 2019-20      | <u>5 -YEAR TOTAL</u> |
| State Gen. Fd. | \$59,800,000 | \$59,800,000 | \$59,800,000   | \$59,800,000   | \$59,800,000 | \$299,000,000        |
| Agy. Self-Gen. | \$0          | \$0          | \$0            | \$0            | \$0          | \$0                  |
| Ded./Other     | \$0          | \$0          | \$0            | \$0            | \$0          | \$0                  |
| Federal Funds  | \$0          | \$0          | \$0            | \$0            | \$0          | \$0                  |
| Local Funds    | <u>\$0</u>   | <u>\$0</u>   | <u>\$0</u>     | <u>\$0</u>     | <u>\$0</u>   | <u>\$0</u>           |
| Annual Total   | \$59,800,000 | \$59,800,000 | \$59,800,000   | \$59,800,000   | \$59,800,000 | \$299,000,000        |

## **EXPENDITURE EXPLANATION**

There is no anticipated direct material effect on governmental expenditures as a result of this measure.

## **REVENUE EXPLANATION**

The proposed Senate committee amendment will result in an increase state general fund in the amount of \$59.8 M as a result of increasing certificate of title, salvage title and permit to sell fees by \$50 each. The current certificate of title and salvage title fees are \$18.50. The current permit to sell fee is \$15. The proposed committee amendment raises the fees to \$68.50 and \$65, respectively. However, materially higher fees may deter or delay obtaining appropriate titles or permits and this simple extrapolation constitutes a maximum potential revenue gain from these fee increases.

Based on a three year historical average from the Office of Motor Vehicles budget request, there are approximately 1,190,000 certificates of title granted annually that generate \$22 M (1.19 M titles x \$18.50 fee) annually. To the extent the number of titles issues remain static, the increased fee would generate \$81.5 M (1.19 M titles x \$68.50 fee) annually, an increase of \$59.5 M. Of the \$18.50 fee collected, \$4 is classified as self-generated revenue.

Based on a three year historical average from the Office of Motor Vehicles <u>budget request</u>, there are approximately 5,300 permits to sell issued annually that generate \$79,500 (5,300 permits x \$15 fee) annually. To the extent the number of titles issues remain static, the increased fee would generate \$344,500 (5,300 titles x \$65 fee) annually, an increase of \$265,000.

NOTE: The Department of Public Safety testified in Senate Commerce Committee on 5/20/15 that 2.4 M titles were issued in FY 14 that generated \$44.4 M. In addition, testimony stated that 26,000 permits to sell are granted annually that generate \$390,000. To the extent the \$50 fee increase is applied to certificates of titles and permits to sell based upon testimony figures, collections would be \$164.4 M (certificates of title) and \$1.7 M (permits to sell), an overall increase in revenue of 121.3 M. DPS has not indicated to the LFO why there is a large discrepancy between the 1.19 M titles derived from the department's budget request and the figured used in committee testimony.

| $\frac{\text{Senate}}{1351} = \$$ | Dual Referral Rules<br>100,000 Annual Fiscal Cost {S& | $6.8(F)(1) >= $100,000 \text{ SGF Fiscal Cost } \{H \& S\}$  | Sugar V. allerta                       |
|-----------------------------------|---|--|--|
| <b>x</b> 13.5.2 >= \$             | 500,000 Annual Tax or Fee                             | <br><ul> <li>☐ 6.8(F)(2) &gt;= \$500,000 Rev. Red. to State {H &amp; S}</li> <li>☐ 6.8(G) &gt;= \$500,000 Tax or Fee Increase</li> </ul> | Gregory V. Albrecht<br>Chief Economist |
| C                                 | Change {S&H}  | or a Net Fee Decrease {S}  |  |