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HOUSE FLOOR AMENDMENTS

2015 Regular Session

Amendments proposed by Representative Robideaux to Reengrossed Senate Bill No. 106 by Senator Morrell

1 AMENDMENT NO. 1

- 2 On page 1, line 2, after "reenact" delete the remainder of the line and insert the following:
- 3 "R.S. 47:6007(B), (C)(1)(introductory paragraph), (c), and (d), (2), and (D)(4)(ii)(aa)
 4 and to enact R.S. 47:6007(C)(1)(e) and (G), relative to motion"
- 5 <u>AMENDMENT NO. 2</u>
- 6 On page 1, line 3, after "for the credits;" and before "to provide" insert the following:

"to provide for certain definitions; to provide for the certification of credits; to authorize credits for certain investors; to authorize a credit for certain state certified productions which employ certain residents; to authorize a credit for investments on certain music; to provide for an annual program cap on the tax credit; to provide for a cap on certain productions; to provide for the transfer of credits; to provide for use of the monies collected as a result of the application fee; to provide for tax credit

- 14 AMENDMENT NO. 3
- 15 On page 1, delete line 7 in its entirety and insert the following:
- "Section 1. R.S. 47:6007(B), (C)(1)(introductory paragraph), (c), and (d) and (2),
 and (D)(4)(ii)(aa) are hereby amended and reenacted and R.S. 47:6007(C)(1)(e) and
 (G) are hereby"
- 19 <u>AMENDMENT NO. 4</u>
- 20 On page 1, delete line 12 in its entirety and insert the following:

21	"(1) "Above the line services" means services such as those of a
22	<u>producer, executive producer, line producer, co-producer, assistant producer,</u>
23	actor, director, casting director, screenwriter, and other services performed by
24	personnel of the production that are associated with the creative or financial
25	control of a production and customarily considered above the line services in
26	the film and television industry.

27 (1) (2) "Base investment" means cash or cash equivalent investment made
 28 and used for production expenditures in the state for a state-certified production.

(2) (3) "Expended in the state" means an expenditure to lease immovable
property located in the state; an expenditure as compensation for services performed
in the state; or an expenditure to purchase or lease tangible personal property within
the state where the transaction is subject to the state sales or lease tax provisions of
Title 47 of the Louisiana Revised Statutes of 1950. A transaction that is subject to
the state sales or lease tax provisions of Title 47 of the Louisiana Revised Statutes

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- 1 of 1950 shall include transactions which are also subject to a statutory exclusion or 2 exemption.
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(3) (4) "Expenditure" means actual cash or cash equivalent exchanged for goods or services.

(4) (5) "Headquartered in Louisiana" means a corporation incorporated in Louisiana or a partnership, limited liability company, or other business entity domiciled and headquartered in Louisiana for the purpose of producing nationally or internationally distributed motion pictures as defined in this Section.

(5) (6) "Louisiana resident company" means a motion picture production company licensed to conduct business in the state of Louisiana, with its principal place of business in this state, which is owned one hundred percent by a Louisiana resident or residents as defined in this Section. A Louisiana resident company is required to file a Louisiana income tax return and maintain a physical location in the state.

15(7) "Louisiana screenplay" means a screenplay directly related to the16state- certified production, such as a screenplay created by a Louisiana resident,17copyright, or right of use held by a Louisiana resident with ongoing business18activities in the state, or other economic nexus with the state.

19 (8) "Marketing and promotion expenses" means expenditures included 20 in the production budget and made in this state for services performed in this 21 state directly relating to the development of advertising and marketing 22 campaigns for a state- certified production, such as the creation of film trailers 23 and posters, not exceeding the lesser of one million dollars or fifteen percent of 24 the total state-certified tax credits for the production. Marketing and 25 promotion expenses shall not include media buys except as established by rule 26 for a fixed fee or commission payment made to a Louisiana company for 27 services performed in the state in accordance with standard business practices.

28 (9) "Motion picture" means a nationally or internationally distributed 29 feature-length film, short film, video, television pilot, television series, television 30 movie of the week, animated feature film, **animated short film**, animated television 31 series, or commercial, documentary, made in Louisiana, in whole or in part, for 32 theatrical, or television viewing, or any online digital platform viewing approved 33 by the office and established by rule in accordance with the provisions of the Administrative Procedure Act. The term "motion picture" shall not include the 34 35 production of television coverage of news and athletic events."

36 <u>AMENDMENT NO. 5</u>

37 On page 1, at the beginning of line 13, delete "(6)" and insert "(10)"

- 38 AMENDMENT NO. 6
- 39 On page 2, between lines 11 and 12 insert the following:
- 40 "(7) (11) "Office" means the Governor's Office of Film and Television
 41 Development until August 15, 2006; thereafter, the term "office" means the office
 42 of entertainment industry development in the Department of Economic Development
 43 provided for in R.S. 51:938.1.

(8) (12) "Payroll" means all salary, wages, and other compensation,
 including benefits paid to an employee for services relating to a state-certified
 production and taxable in this state. However, "payroll" for purposes of the
 additional tax credit for Louisiana-resident payroll shall exclude any portion of an

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individual salary in excess of one million dollars. <u>However, payroll shall exclude</u>
 any portion of an individual salary in excess of one million dollars.

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(13) "Principal place of business" means the state where the administrative or management activities of a business are conducted. A company claiming that its principal place of business is in Louisiana must be a motion picture production company headquartered in this state and shall not have any fixed locations outside of Louisiana in which administrative or management activities are conducted, and the company shall be required to maintain a physical location in the state. The company shall be licensed to conduct business in this state and shall be required to file a Louisiana income tax return.

12 (9) (14) "Production audit report" means an audit report issued by a qualified 13 accountant who is unrelated to the motion picture production company and that is a 14 report of the qualified accountant's audit of the motion picture production's cost report of production expenditures. The production audit report shall contain an 15 opinion from the qualified accountant stating that the production's cost report of 16 17 production expenditures presents fairly, in all material aspects, the production 18 expenditures expended in Louisiana pursuant to the provisions of this Section. The 19 production audit shall require:

- 20 (a) The production audit report to be performed in accordance with the 21 auditing standards generally accepted in the United States.
 - (b) The production audit report to be addressed to the party which has engaged the qualified accountant.
 - (c) The production audit report to contain the qualified accountant's name, address, and telephone number.
 - (d) The production audit report to contain a certification that the qualified accountant is unrelated to the motion picture production company.
- (e) The production audit report to be dated as of the date of completion of
 the qualified accountant's field work.

(f) The production audit report to contain a statement of acknowledgment by
the qualified accountant that the state is relying on the qualified cost report in the
issuance of the tax credits under the provisions of this Section.

33 (10) (15) "Production expenditures" means preproduction, production, and 34 postproduction expenditures in this state directly relating to a state-certified 35 production, including without limitation the following: set construction and 36 operation; wardrobes, makeup, accessories, and related services; costs associated with photography and sound synchronization, lighting, and related services and 37 38 materials; editing and related services; rental of facilities and equipment; leasing of 39 vehicles; costs of food and lodging; digital or tape editing, film processing, transfer 40 of film to tape or digital format, sound mixing, special and visual effects; and 41 payroll. For all state-certified productions approved on or after January 1, 42 2004, this This term shall not include expenditures for marketing and distribution, 43 non-production related overhead, amounts reimbursed by the state or any other 44 governmental entity, costs related to the transfer of tax credits, amounts that are paid 45 to persons or entities as a result of their participation in profits from the exploitation 46 of the production, the application fee, or state or local taxes, or any expenditures 47 incurred outside of Louisiana. For all state certified productions approved on 48 or after July 1, 2015, this term shall include marketing and promotion expenses 49 of the state certified production incurred in this state.

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(11) (16) "Qualified accountant" means an independent certified public accountant authorized to practice in this state who has sufficient knowledge of accounting principles and practices generally recognized in the film and television industry.

(12) (17) "Resident" or "resident of Louisiana" means a natural person who is a legal resident and who has been domiciled in the state and has maintained a permanent place of abode in this state for no less than twelve consecutive months. A person who maintains a permanent place of abode within the state and spends in the aggregate more than six months of each year within the state shall be presumed to be domiciled in the state.

11 (13) (18) "Secretary" means the secretary of the Department of Economic
 12 Development.

13 (19) "Slate of productions" or "slate" means an aggregation of motion 14 picture production projects with a combined total of qualified expenditures that 15 exceed three hundred thousand dollars for activities occurring over a maximum of twenty-four months within the state. A slate shall not include more than 16 17 three state certified productions. No single state certified production in a slate 18 shall exceed three hundred thousand dollars. Tax credits shall not be issued for 19 any single state certified production included within a slate until the entire slate has been completed. A single application for the slate must identify all of the 20 21 productions within the slate and the application shall be submitted to the office no less than thirty days prior to the beginning of production. Only expenditures 22 made after the application for the slate received by the office may quality for 23 24 tax credits pursuant to the provisions of this Section.

- (14) (20) "Source within the state" means a physical facility in Louisiana, operating with posted business hours and employing at least one full-time equivalent employee.
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(15) (21) "State" means the state of Louisiana.

29 (16) (22) "State-certified production" shall mean a production <u>or slate of</u>
 30 productions approved by the office and the secretary which is produced by a motion
 31 picture production company domiciled and headquartered in Louisiana and which
 32 has a viable multi-market commercial distribution plan.

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- C. Investor tax credit; specific productions and projects.

34 (1) There is hereby authorized a tax credit against state income tax for 35 Louisiana taxpayers for investment in state-certified productions. The tax credit 36 shall be earned by investors at the time expenditures are made by certified by the 37 office and the secretary for a motion picture production company in a statecertified production. However, credits cannot be applied against a tax or transferred 38 39 until the expenditures are certified by the office and the secretary. For state-certified 40 productions, expenditures shall be certified no more than twice during the duration 41 of a state-certified production unless the motion picture production company agrees to reimburse the office for the costs of any additional certifications. The tax credit 42 43 shall be calculated as a percentage of the total base investment dollars certified per 44 project.

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46 (c) For state-certified productions approved by the office and the secretary
47 on or after July 1, 2009:

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(i) If the total base investment is greater than three hundred thousand dollars, each investor shall be allowed a tax credit of thirty percent of the base investment made by that investor.

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(ii) If the total base investment is greater than fifty thousand dollars, but less than three hundred thousand dollars, for each state certified production which has employed a director or directors who is a resident of this state and can prove Louisiana residency for a minimum of two years, there shall be allowed a tax credit of thirty percent of the total base investment made by that investor. However, each applicant shall accept as a condition for earning this tax credit, that no less than seventy-five percent of the total amount of the applicant's expenditures for above the line services shall be expended on residents of Louisiana and that seventy-five percent or more of the total number of jobs in the production shall be jobs in which the applicant will employ residents of Louisiana. Failure to comply with these requirements for which certification of the tax credits is granted, shall void the certification and no tax credits shall be certified by the office or the secretary or earned by the applicant.

18 (iii) Beginning January 1, 2016, if the total base investment is greater 19 than three hundred thousand dollars and the state certified production is based 20 on a screenplay, the copyright of which or the right of use of the copyright of 21 which, is owned by a Louisiana resident company for a minimum of twelve 22 months prior to production or a Louisiana company with its principal place of 23 business in the state which employs a minimum of three full-time Louisiana 24 residents for a minimum of twelve months prior to production, each investor 25 shall be allowed a tax credit of fifteen percent of the base investment of the 26 production. The tax credit authorized in this Item shall be in addition to the tax 27 credit authorized in Item (i) of this Subparagraph. However, prior to the office 28 certifying any credits pursuant to the provisions of this Item, the secretary shall 29 promulgate rules and regulations pursuant to the Administrative Procedure 30 Act, subject to oversight by the House Ways and Means and the Senate Revenue 31 and Fiscal Affairs Committees, setting forth the criteria a Louisiana resident 32 company or Louisiana company with its principal place of business in this state 33 shall meet in order to qualify for the additional tax credit. The secretary shall 34 commence the process for the promulgation of the rules no later than October 35 1, 2015. If the office and the secretary determine that an expenditure is a 36 related party transaction, that expenditure shall not qualify for the additional 37 fifteen percent tax credit.

(ii) (iv) To the extent that base investment is expended on payroll for Louisiana residents employed in connection with a state-certified production, each investor shall be allowed an additional <u>a</u> tax credit of five <u>ten</u> percent of such payroll <u>expended for Louisiana residents. The tax credit authorized in this Item shall be in addition to the tax credit authorized in Item (i) of this Subparagraph. However, if the payroll to any one person exceeds one million dollars, this additional credit shall exclude any salary for that person that exceeds one million dollars.
</u>

45 (v) To the extent that the base investment is expended on music, the 46 sound recording copyright of which, or musical copyright of which, is owned in 47 whole or in part at no less than twenty-five percent by a resident of Louisiana 48 or a Louisiana company headquartered in the state with a majority ownership 49 of residents of Louisiana, each investor shall be allowed a tax credit of fifteen 50 percent of the musical copyright's expenditures. The tax credit authorized in 51 this Item shall be in addition to the tax credit authorized in Item (i) of this 52 Subparagraph.

53(d) For applications initially certified before July 1, 2015, and each fiscal54year beginning on or after July 1, 2015, the maximum amount of credits which

- may be certified by the office and the secretary shall not exceed two hundred million dollars. If the total amount of credits certified in any particular fiscal year exceeds the aggregate amount of tax credits allowed for that year, the excess shall be treated as having been applied for on the first day of the subsequent year. For state-certified productions approved on or after July 1, 2015, the maximum amount of credits that may be certified for any single statecertified production shall not exceed thirty million dollars.
- (d) (e) Motion picture investor tax credits associated with a state-certified production shall never exceed the total base investment in that production.
- (2) The credit shall be allowed against the income tax for the taxable period in which the credit is earned or for the taxable period in which initial certification authorizes the credit to be taken <u>certified</u>. If the tax credit allowed pursuant to this Section exceeds the amount of such taxes due for such tax period, then any unused credit may be carried forward as a credit against subsequent tax liability for a period not to exceed ten years.
- 16 * *
- 17 D. Certification and administration.
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- (4)(i) Any taxpayer applying for the credit shall be required to reimburse the
 office for any audits required in relation to granting the credit.
- 21 (ii)(aa) The production application fee provided for in Subparagraph (2)(b) 22 of this Subsection received by the office shall be deposited upon receipt in the state 23 treasury. After compliance with the requirements of Article VII, Section 9(B) of the Constitution of Louisiana relative to the Bond Security and Redemption Fund and 24 25 prior to any money being placed into the general fund or any other fund, an amount 26 equal to that deposited as required by this Item shall be credited by the treasurer to 27 a special fund hereby created in the state treasury to be known as the Entertainment 28 Promotion and Marketing Fund. The money in the fund shall be appropriated by the 29 legislature to be used solely for promotion and marketing of Louisiana's entertainment industry or for costs associated with the administration of the 30 31 motion picture investor tax credit program by the office and the secretary."
- 32 AMENDMENT NO. 7

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33 On page 3, delete lines 16 through 20 in their entirety and insert the following:

"Section 4. This Act shall become effective on July 1, 2015; if vetoed by the
governor and subsequently approved by the legislature, this Act shall become effective on
July 1, 2015, or on the day following such approval by the legislature, whichever is later."